



## June 2023

Monthly roundup | Real estate

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### Winners and losers in May 2023

#### Best performing funds in price terms

	(%)
Civitas Social Housing	49.7
CT Property Trust	25.8
Triple Point Social Housing REIT	16.9
Life Science REIT	8.3
First Property Group	7.8
Palace Capital	6.8
Lok'n Store	6.6
Ground Rents Income Fund	6.4
Residential Secure Income	6.0
Workspace Group	5.4

Source: Bloomberg, Marten & Co

#### Worst performing funds in price terms

	(%)
Helical	(18.8)
IWG	(14.3)
British Land	(14.3)
Hammerson	(11.6)
abrdn Property Income Trust	(11.4)
Land Securities	(10.7)
Derwent London	(10.6)
Tritax Big Box REIT	(9.7)
Great Portland Estates	(9.4)
Supermarket Income REIT	(8.9)

Source: Bloomberg, Marten & Co

The property sector is a hotbed of merger and acquisition (M&A) activity as investors look to take advantage of the unloved sector and wide discounts to net asset values (NAVs). Higher than expected inflation and another interest rate rise meant that the median average share price fell across the sector once again, this time by 2.1%. A bid to take **Civitas Social Housing** private (see page 3) saw it top the list of movers in May, and was behind the double-digit rise in the share price of its peer **Triple Point Social Housing REIT**. The bid was a 26.7% discount to Civitas's NAV, reflecting the sector's wide discounts. **CT Property Trust** was the subject of an all-share bid from LondonMetric, at a decent premium, which resulted in its share price jumping 25.8%. Of the rest, **Life Science REIT** continued its decent share price performance this year as it makes headway with its letting strategy. Flexible office provider **Workspace** completes the top 10 after it announced favourable annual results compared to the rest of the market (see page 2) and continues to dispose of non-core assets (see page 4). Workspace was an oddity within the sector, as almost all of the other office focused property companies suffered share price falls in May.

Topping the worst-performing list was **Helical** after it published a double-digit fall in the value of its London office portfolio in annual results (see page 2). Investors are still cautious on the potential future performance of offices as a number of headwinds exist, including potential demand erosion from new ways of working and impending refinancing events that could potentially force firesales across the market and impact further on valuations. Serviced office provider **IWG** (which is behind the Regus and Spaces brands), **Derwent London**, and **Great Portland Estates** all featured in the list of largest share price fallers in May. **British Land**, which also owns a large office portfolio in London, saw its share price fall 14.3% after reporting another write down in the value of its portfolio in annual results. The recent share price performance, down 34.7% over 12 months, will see it drop out of the FTSE 100 for the first time in 20 years. Fellow property titan **Land Securities**, which is also substantially invested in offices, also reported a significant NAV fall as high interest rates continue to play havoc with the commercial real estate sector.

## Valuation moves

Company	Sector	NAV move (%)	Period	Comments
<b>Triple Point Social Housing REIT</b>	Residential	2.3	Quarter to 31 Mar 23	Rental growth greater than outward movement in portfolio's valuation yield
<b>UK Commercial Property REIT</b>	Diversified	1.1	Quarter to 31 Mar 23	0.9% increase in like-for-like portfolio capital value to £1,323.9m
<b>Target Healthcare REIT</b>	Healthcare	0.4	Quarter to 31 Mar 23	Portfolio value increased 0.5% on like-for-like basis to £855.7m
<b>Balanced Commercial Property Trust</b>	Diversified	0.2	Quarter to 31 Mar 23	Value of portfolio up 0.1% over quarter to £1,099.6m
<b>Alternative Income REIT</b>	Diversified	(0.9)	Quarter to 31 Mar 23	Portfolio fell in value by 0.7% to £106.7m
<b>Civitas Social Housing</b>	Residential	(1.6)	Quarter to 31 Mar 23	NAV decline reflected expanding of portfolio yield from 5.45% to 5.55% in the quarter
<b>abrdn Property Income Trust</b>	Diversified	(2.8)	Quarter to 31 Mar 23	Portfolio valuation fell by 0.4% on a like-for-like basis during the quarter to £437.0m
<b>abrdn European Logistics Income</b>	Europe	(6.5)	Quarter to 31 Mar 23	Like-for-like valuation decline of 4.7% to €722.7m
<b>Grainger</b>	Residential	(2.2)	Half-year to 31 Mar 23	Portfolio value fell 1.3% to £3,705m, with 4.1% ERV growth offsetting 25bps yield expansion
<b>Ediston Property Investment Company</b>	Retail	(15.3)	Half-year to 31 Mar 23	Portfolio valuation decline of 11.7% to £204.3m. Value up 0.6% in Q1 2023
<b>Tritax EuroBox</b>	Europe	(23.9)	Half-year to 31 Mar 23	Valuation reduction of 14.7% to €1,596.7m, due to outward yield shift in logistics sector
<b>Workspace Group</b>	Offices	(6.2)	Full year to 31 Mar 23	Value of portfolio down 3.2% to £2,741m
<b>Great Portland Estates</b>	Offices	(9.3)	Full year to 31 Mar 23	Portfolio valuation of £2,380.0m, down 6.6%
<b>Assura</b>	Healthcare	(11.7)	Full year to 31 Mar 23	Fall in value of portfolio of 6.4% on like-for-like basis to £2,738m
<b>Land Securities</b>	Diversified	(11.9)	Full year to 31 Mar 23	Portfolio valuation down 7.7% to £10,239m
<b>Helical</b>	Offices	(13.8)	Full year to 31 Mar 23	10.1% valuation decrease, on a like-for-like basis, of see-through portfolio to £839.5m
<b>Picton Property</b>	Diversified	(16.7)	Full year to 31 Mar 23	9.8% fall in value of portfolio to £766m
<b>British Land</b>	Diversified	(19.5)	Full year to 31 Mar 23	Value of portfolio declined 12.3% to £8,898m
<b>LondonMetric Property</b>	Logistics	(23.8)	Full year to 31 Mar 23	Portfolio value decline of 16.7% to £2,993.8m

Source: Marten & Co

## Corporate activity in May

**LondonMetric** and CT Property Trust reached agreement on the terms of a recommended all-share offer that will see LondonMetric acquire the entire share capital of CTPT. CTPT shareholders will receive 0.455 new LondonMetric shares per share, valuing the company at £198.6m. This represents a premium of 34.3% to the closing price of CTPT on 23 May and a discount of 6.3% on a NAV basis.

**Industrials REIT** shareholders voted overwhelmingly in favour of the £511m cash offer for the company made by US private equity giant Blackstone. Under the terms of the offer, each shareholder would receive 168p per share, a hefty premium to its prevailing share price.

Shareholders in **Civitas Social Housing** have until 21 July to vote on the £485m sale of the company to Wellness Unity Limited, a subsidiary of CK Assets. Although the bid price of 80p per share was a 44.4% premium to the prevailing price, it was a 26.7% discount to the unaudited NAV at 31 March 2023.

Embattled **Home REIT** appointed AEW UK Investment Management LLP as its new manager. The manager will prioritise rent collection, which fell to 13% for the five months to the end of April, and will also market a portfolio of properties for sale.

**Home REIT** also announced an update on its internal investigation into allegations of wrongdoing finding that former investment adviser Alvarium used numerous tactics, without the board's knowledge, to inflate its rent collection figures. Amongst other things, the investigation also found that inaccurate information was given to the Good Economy (an ESG research consultancy) by the investment adviser to improve its social impact rating, the results of which were referenced in its 2021 annual report.

**Sirius Real Estate** completed the early refinancing of its next major debt expiry, a €58.3m facility with Deutsche Pfandbriefbank. A new seven-year, €58.3m facility with an all-in fixed interest rate of 4.25% will replace and redeem the existing facility upon its expiry on 31 December 2023 and will run until December 2030. The refinancing extends the group's total weighted average debt expiry from 3.3 years to 5.0 years, while the weighted average cost of debt will increase from 1.4% to 2.1%. The group has a total of €975.1m of outstanding debt, €735.0m of which is unsecured.

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## May's major news stories – from our website

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- **UK Commercial Property REIT sells warehouse to Mormons... at book value**

UK Commercial Property REIT sold its 186,455 sq ft Wembley180 logistics asset in London for £74m, reflecting a net initial yield of 3.49%, to The Church of Jesus Christ of Latter-day Saints. It will use the proceeds to enhance earnings by paying down a substantial amount of its £93m floating rate Revolving Credit Facility (RCF), currently costing 6.3% per annum in interest.

- **Workspace works out of McKay industrial portfolio**

Workspace Group sold five non-core warehouse properties in the South East of England for a total of £82m. These disposals were from the portfolio of assets acquired as part of the McKay acquisition, which completed in May 2022.

- **Tritax Big Box REIT ventures into urban logistics**

Tritax Big Box REIT acquired an urban logistics park in Birmingham for £58.5m, at a 4.5% net initial yield and a reversionary yield of 6.7%. The group bought Junction 6 Industrial Park, one of the UK's leading urban logistics estates of scale totalling 384,000 sq ft across 12 assets.

- **Great Portland Estates fills development hopper with London buys**

Great Portland Estates acquired two central London offices for redevelopment for a total of £53m. It bought 141 Wardour Street, in Soho (which has planning consent for a comprehensive refurbishment), for £39m and Bramah House, 65/71 Bermondsey Street, for £14m.

- **Tritax EuroBox lets German development**

Tritax EuroBox let its recently completed development in Dormagen, Germany, to a leading logistics company on a 10-year green lease. The 36,000 sqm letting was 17.8% ahead of the rental guarantee it was receiving and benefits from 100% CPI annual indexation. The 'green lease clause' ensures the occupier uses the building in a sustainable way.

- **abrdn European Logistics Income sells in Spain**

abrdn European Logistics Income completed the sale of a 32,645 sqm warehouse, in Leon, Northern Spain, to SCPI Iroko Zen, for €18.5m. The disposal price reflects a 3% premium to the 31 December 2022 valuation and crystallises 20% profit.

- **LondonMetric sells DHL warehouse**

LondonMetric Property exchanged on the sale of a DHL logistics warehouse in Solihull for £20.5m, reflecting a net initial yield of 4.15%. The sale was at a small premium to the 31 March 2023 book value.

- **abrdn Property Income Trust lets up vacant office space**

abrdn Property Income Trust completed a trio of lettings within its office portfolio. A lease to The Birmingham Chamber of Commerce and Industry and an agreement for lease to FCN Group have completed at 54 Hagley Road in Birmingham, whilst a letting to OneStream Software has completed at 15 Basinghall Street in London. 54 Hagley Road is now over 90% let, while 15 Basinghall Street is now fully-let. Overall fund occupancy rate now exceeds 95%.

- **Palace Capital continues sell down of assets with £34m industrial disposal**

Palace Capital exchanged contracts for the sale of six industrial properties for £34.0m, as it continues to sell down its assets. The sales price was 3.0% ahead of 31 March 2023 book value.

- **Urban Logistics REIT lettings point to strong occupier market**

Urban Logistics REIT made 15 new lettings in the first quarter of the year, covering 490,188 sq ft of space and generating £1.6m of additional rental income. The like-for-like rental uplift was 24% for new lettings and 5% for regears.

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## Managers' views

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A collation of recent insights on real estate sectors taken from the comments made by chairmen and investment managers of real estate companies – have a read and make your own minds up. Please remember that nothing in this note is designed to encourage you to buy or sell any of the companies mentioned.

### Offices

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#### Great Portland Estates

##### **Toby Courtauld, chief executive:**

It is clear from our recent leasing experience that high quality offices remain in high demand. With hybrid working here to stay, and customers having more choices about where they work, our spaces need to provide compelling reasons to come into the office. With average office rents only c.5% - 10% of a typical London business' salary cost, and the office environment a key tool in attracting and retaining talent, we anticipate that competition for the very best spaces will remain healthy.

So, with office demand robust, we expect that the uncertain economic outlook in the near term will exacerbate the shortage of new deliveries in central London, further restricting supply. As a result, we anticipate supportive rental conditions for the best spaces with rents for prime office space likely to rise over the next 12 months by 3.0% to 6.0%.

#### Helical

##### **Gerald Kaye, chief executive:**

While previous valuation falls have been caused by recessions following periods of economic exuberance leading to an oversupply of new office space, the current decline in values reflects a number of differing cyclical and structural factors.

The economy has been affected by multiple geopolitical and economic events which have generated high levels of inflation and a steep rise in interest rates. We have had ultra-low interest rates since 2009 and with the base rate rising from 0.10% in December 2021 to the current 4.50%, the financing of real estate has become significantly more expensive. The rise in interest rates has also led to a repricing of government bonds across the market. Consequently, valuation yields have risen.

In addition, structural changes are impacting the office market, with the latest sustainability criteria challenging the suitability of older office buildings.

Around 75% of buildings in the central London office market do not meet the MEES (Minimum Energy Efficiency Standards) rating of EPC A or B rating required by 2030 and these buildings will need significant capex to bring them up to the necessary standard when leases end and tenants vacate. Previously, these less sustainable buildings could have remained in the market with a low cost refurbishment and a reletting at a significantly lower rent than for the better buildings. For buildings below an EPC rating of B this will no longer be an option. The additional costs of bringing these older buildings up to the required standard is exacerbated by the significant build cost inflation we have seen in the last year.

The impact of all these factors has accelerated the bifurcation in the market. With best-in-class property valuations adjusting to reflect the movement in bond yields, it is the older, poorer quality buildings that are facing what is likely to be a deeper correction, with downward price discovery potentially not reaching an endpoint until a lease ends and the rent stops, or from refinancing events.

Tenant demand for the best, newly developed or refurbished buildings at the forefront of sustainability with top quality amenities is strong, and seeing rising rental values.

## Logistics

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### LondonMetric Property

#### Andrew Jones, chief executive:

Interest rates remain the yardstick by which all investments are assessed, and so the material shift in monetary policy has had a profound impact on real estate valuations. Whilst the full impact is continuing to play out, we expect some of the short term reactions to be superseded by longer term trajectories.

Lower yielding and high growth sectors certainly took the brunt of the initial repricing in the latter part of 2022, whilst higher yielding ex-growth sectors remained largely unscathed. This seems largely irrational and we would expect some of these initial movements to unwind, with other movements accelerating as market data becomes more evident and reliable.

For a while now, the logistics sector has been the only property asset class transacting, which helps to explain why valuations in March 2023 are stronger than the market had been expecting at the end of 2022. Whilst liquidity is much improved from the days of the mini budget, it is still likely to remain far from optimum until five year swap rates fall back below 300bps. We still have some way to go as, whilst it is down materially from its highs of 540bps immediately following the mini budget last Autumn, it remains elevated at around 400bps, reflecting stubbornly high inflation.

For those sectors that have not seen material re-pricing, when more liquidity returns, they will surely print at yields materially softer than those currently suggested by valuers' yield sheets. We expect the greatest fallout to be in those troubled sectors facing structural headwinds and a perfect storm of falling rental values, weaker valuations and higher borrowing costs.

When interest rates are low and debt readily available, many of the structural cracks in these asset classes can be papered over. However, we are now in a new paradigm and if the property market won't offer price discovery, then the debt market inevitably will. One of the fallouts from the recent banking crisis in the USA is that debt availability will be more restricted. Whilst many will point to this being a localised issue, it would be naive to think that there will not be implications on debt availability and/or credit margins closer to home.

Troubled sectors including certain parts of retail as well as offices seem the most exposed. Here, debt refinancing will bring some serious pain as owners discover that some of their troubled assets presently yielding a positive carry and attractive cash on cash metrics, will no longer be so productive.

The good news is that the UK listed sector is in a much better position than the private sector or indeed many of the European REITs, where leverage is already higher. Many of the lessons from the Global Financial Crisis were missed, but, in the UK, lower leverage was not one of them and so we do not expect a repeat of 2008/09. Asset quality is also much higher and, either by choice or market forces, very few UK REITs are now owning structurally obsolete shopping centres and ageing regional offices.

The times are truly changing and today's debt and equity markets offer no hiding places. Outdated strategies have been unmasked and sub-scale offerings are out of favour, and this will become more apparent as pockets of the market rerate in response to an improved economic outlook.

## Diversified

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### British Land

#### Simon Carter, chief executive:

The past 12 months have been volatile in terms of the economic and political landscape. Although more recently the outlook for the UK economy is improving, sentiment remains fragile. Higher interest rates have had an impact on property yields. Whilst we remain mindful of ongoing macro-economic challenges, the upward yield pressure appears to be easing and there are early signs of compression for retail parks.

Ultimately, value in real estate is created over the medium to long term. We like to invest in supply constrained segments with pricing power, where we can be market leaders and leverage our competitive strengths to generate attractive returns. We already lead in campuses, where we continue to see strong demand for best in class space and are increasing our focus on life sciences and innovation sectors. We are consolidating our position as the largest owner operator of retail parks where scale is an advantage and we are building a unique portfolio of centrally located and highly sustainable urban logistics schemes in London.

## Land Securities

### Mark Allan, chief executive:

Despite the recent disruption from transport strikes, London continues to get busier and office utilisation continues to gradually increase. We continue to see a growing bifurcation in demand, with customers focussing on flexibility, the best quality space in areas with the right amenities to attract key talent, and sustainability. Across the London market, office take-up slowed in the second half, ending the year at 11.8m sq ft - up 7% vs last year and just 4% below the 10-year average. Space under offer reduced to 3.2m sq ft vs a 10-year average of 3.4m sq ft and vacancy in the City remains high at 11.7%. Conversely, vacancy in the West End, where c. 70% of our assets are located is just 3.6% and down 70bps YoY. Overall, 67% of available space is second-hand, as Grade A vacancy remains low at 1.7%.

Looking forward, we have been clear in our expectation that more flexible ways of working would reduce overall demand for office space in the UK. However, we have also consistently said that the impact of this will not be evenly spread, with large HQ type space and areas which lack the amenities that offer people a reason to want to spend time there expected to see a much bigger impact. This has started to play out and we expect this will continue. Across London space marketed for subletting increased to 5.1m sq ft over the year, but 75% of this is in the City, City Fringe and Docklands. In the West End and Southwark, where assets are smaller and occupiers more diversified, demand remains strong and Grade A supply is low. This continues to drive ERV growth for the best assets, which continues to benefit our portfolio.

Customer demand for retail space in the best locations continues to grow. Consumer behaviour continues to gradually revert back to pre-Covid trends, with online sales down and in-store sales up over the past year. For most leading brands, online and physical channels are now firmly interconnected, and a number of key brands such as Next and Inditex indicated recently that online is no longer expected to grow as quickly as previously anticipated. The increase in cost of capital and cost of doing business online has also led many online pure-play retail models to shift their focus from growing market share to growing profitability, increasing the cost for consumers to buy online.

Whilst we expect brands continue to rationalise their overall store footprints, their focus on 'fewer, bigger, better' stores continues to drive growth in demand for space in our assets, as they upsize existing stores or open new stores as they move from nearby locations to benefit from higher footfall in a 'flight to prime'.

## abrdn Property Income Trust

### Jason Baggaley, manager:

Despite a weak start to the year, UK real estate performance was broadly flat in Q1 2023 according to the MSCI monthly index, with all property recording a total return of 0.2%. This was helped by the first month of positive performance in March 2023 since June 2022, with monthly performance increasing from -0.3% in February to 0.7% in March. This demonstrated a continued recovery in UK real estate performance.

Offices continued to be the worst performing sector over Q1 2023 with a total return of -1.8%, while the residential sector produced the best performance at 2.9%. Other areas of the market which demonstrated robust performance and outperformed the market average were retail warehousing, hotels and south east industrial.

Capital value declines also showed signs of slowing, with capital values rising 0.2% in March 2023, resulting in capital value declines over Q1 2023 of -1.2%. Whilst remaining negative, this was a significant improvement on a fall of -15.6% recorded in Q4 2022 (the largest quarterly fall in the history of the MSCI monthly index).

That being said, improved performance is set to be largely derived from the direction of the Bank of England's monetary policy, and the speed at which any rate cutting cycle is implemented. At present, the BoE is expected to begin a cutting cycle in late 2023 although markets remain turbulent, and uncertainty persists on the timing.

Any recovery in performance is likely to be asymmetric, with those sectors which benefit from positive underlying fundamentals - and which experienced the largest correction in capital values in late 2022 - likely to see a more pronounced recovery. As a result, our outlook and forecasts for the industrial and logistics, supermarket and retail warehouse sectors have improved.

We anticipate further capital value declines in those sectors which are yet to experience significant outward yield movements, and which remain under structural pressure, with the office sector likely at greatest risk of further pricing declines. Best in class offices are expected to remain more resilient, particularly in supply constrained locations, whereas the outlook for secondary office assets is poor. Anecdotal evidence suggests that secondary office assets are now beginning to see material discounts to pricing, but a wide gap remains between buyer/seller pricing aspirations.

## Picton Property

### Michael Morris, chief executive:

Due to the sharp rise in the risk-free rate and cost of debt, the MSCI UK Quarterly Property Index All Property equivalent yield moved out by 85 basis points in the three months to December 2022. MSCI reported capital growth of -12.6% for this period, the fastest quarterly correction since December 2008 at the height of the Global Financial Crisis. The situation appears to now be stabilising and the three months to March 2023 saw capital growth of -1.0%.

Despite the tribulations of the investment market, the occupier market saw a more encouraging performance, and All Property ERV growth for the year to March 2023 was 3.5%. This compares to 3.1% ERV growth for the year to March 2022.

Following an extraordinarily strong year of capital growth to March 2022, the low yielding industrial sector was disproportionately affected by the recent market correction. The MSCI All Industrial total return for the year to March 2023 was -20.4%, comprising capital growth of -23.2% and income return of 3.6%. Capital growth ranged from -18.7% to -27.1% between sub-sectors.

On a more positive note, due to ongoing supply constraints and healthy occupier demand, the industrial sector achieved strong rental growth for the year to March 2023 of 8.6%, ranging from 10.0% to 7.2% between sub-sectors.

## Residential

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### Grainger

#### Helen Gordon, chief executive:

The UK private rented sector and build-to-rent sector in particular are highly resilient through cycles. Rental growth is underpinned by inflation, specifically wage inflation, offsetting the downward pressure on valuations from a higher interest rate environment. Demand for renting equally remains resilient. It demonstrates defensive qualities, as more people choose to rent for longer as borrowing costs rise and economic uncertainty remains. Rental demand is expected to continue to grow over the long term as modern living patterns change with more fluid labour markets. More and more people are choosing to rent for longer as it provides the flexibility they require, offers good value, and a place to put down roots and call home, something Grainger and the wider build-to-rent sector is committed to.

The opportunity in front of us is large. There are 5m households in the UK renting privately, representing 25% of all households. Yet only c.1.5% of these households live in purpose built, build-to-rent properties owned by large scale institutional landlords such as ourselves. The vast majority of the rental market is made up of small individual private landlords whose overall exit from the market is accelerating. This presents a significant opportunity for Grainger to increase market share.

The investment case for the UK build-to-rent sector is underpinned by the severe housing shortage which characterises the UK housing market. Centre for Cities, a think tank, estimate that the UK requires 4.3m additional homes to plug the current gap, while official figures show supply of new homes continuing to reduce.



## Europe

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### Tritax EuroBox

#### Robert Orr, chairman:

The weaker economic backdrop is likely to cause take-up levels to moderate from the exceptional levels recently experienced, but overall occupier demand remains robust and derived from a diverse range of business sectors. Supply continues to be limited and development pipelines constrained by the higher cost and lower availability of debt finance. Against this external context, we expect vacancy rates to remain low which will continue to support positive rental growth, albeit potentially at levels below the very high rates recently recorded.

The sharp increase in interest rates experienced over the second half of 2022 has led to a consequent adjustment of property yields and asset values. For those markets where significant declines in values have already been seen, investment volumes appear to be stabilising, with investors responding to the adjusted pricing levels and the strong underlying fundamentals of the logistics sector.

Looking beyond this financial year, prospects for the sector and the company remain positive. As greater visibility emerges in terms of the uncertain macroeconomic backdrop, we believe the combination of strong underlying market fundamentals and positive structural drivers will continue to attract capital to the European logistics sector and support rental growth.

## Retail

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### Ediston Property Investment Company

#### William Hill, chairman:

The property market has seen a considerable re-pricing due to the rapid rise in interest rates and fears of a recession in H2 2022. The stabilising of real estate markets in Q1 2023 was aided by the fear of a recession receding, inflationary prospects improving, and belief that interest rate rises might be close to reaching their peak. Hopefully this will not prove to be an overly optimistic view and, that, subsequently there is a case to say that the market correction may have been overdone.

Although the retail warehousing market declined over the period, in common with the direction of the overall market, the sector is performing well at tenant level. This is especially the case at the essential/value end of the retail market where much of the company's portfolio is focused.

Retail warehousing works well with the digital economy and the EPRA Vacancy Rate, at 6.7%, remains low. The efficiency and flexibility of space remains a strong attribute and relocations from in town to out of town remain a feature. Poorer schemes continue to be taken out of the market as they are repurposed for other more valuable uses.

## Healthcare

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### Assura

#### Jonathan Murphy, chief executive:

The critical need for investment in infrastructure to support the services delivered by the NHS is as pronounced as it has ever been. We have an ageing population, and it is cheaper for the NHS to deliver health services in a primary care setting. Waiting lists are longer than they have been for decades because hospitals are overburdened, and appropriate space doesn't exist in a community setting to deliver care where it is needed.

The existing NHS estate is not fit for purpose and requires significant investment to meet this demand. Healthcare professionals openly admit that the premises they work in are constraining the services they can provide, hindering recruitment of staff and holding back progress on tackling the care backlog. The recent restructuring of the NHS into Integrated Care Partnerships should provide a greater opportunity for stronger collaboration across health professionals, services and the property estate.

Assura has a vital role as a partner to health providers to ease the pressures faced by the system. By investing in our capabilities, we are strategically placing ourselves as the partner of choice for the long-term. We are best placed to provide high-quality, sustainable new premises for delivery of health services, to retrofit existing buildings to meet the net zero carbon challenge, partnering with our supply chain to maximise the social value that we create for the communities we operate in and continually evolving our offering through adopting the latest technologies.

## Real estate research notes

**Urban Logistics REIT**  
 REITs | Update | 17 May 2023

**Fundamentals strong as market stabilises**

The industrial and logistics sector suffered its largest fall in value on record in the second half of 2022, even outpacing that of the global financial crisis. As investors jettisoned out rightly to keep pace with interest rates. The fall in United Logistics REITs (ULREITs) share price was even faster, putting it on a wide discount to net asset value (NAV). However, evidence that values have bottomed out is building, with MSC's quarterly UK property index reporting uplift in March for the first time in months. Whilst SHED has yet to announce its next NAV (due in June), its current discount to NAV of 27.6% seems very attractive.

This is especially the case given that the fundamentals supporting rental growth in the last mile, urban logistics sub-sector remain strong. Demand for space, specifically from the e-commerce (E-commerce) operators, which make up a large portion of SHED's tenant base, is robust (see page 8), while supply constraints remain.

A list of the company's leases are either expiring or have a next review by September 2023, presenting SHED with the near-term opportunity to capture the compelling rental growth still evident in the sector.

**'Last mile' logistics**

SHED invests in a diverse portfolio of single-let, urban logistics properties located in the UK, with the aim of providing its shareholders with a 10% to 15% total return per annum.

Property - UK Logistics	
Share price	SHED LN
Base currency	GBP
Price	133.5p
NAV	184.5p
Premium/discount	(27.6%)
Yield	4.7%

**Key highlights:**

- Valuation stability is evident in the market after several months of sharp decline
- Supply and demand fundamentals remain strong, pointing to continued rental growth
- SHED has opportunity to capture rental growth, with 20% of portfolio leases expiring or have a review before September 2023

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← An update note on Urban Logistics REIT (SHED). The company's wide share price discount to NAV, following a re-rating as values in the sector suffered as interest rates rose, is attractive especially given the operational strength of the company.

**Lar España Real Estate**  
 Real estate | Initiation | 14 March 2023

**Dominant assets make a resilient business**

Lar España Real Estate has passed the most severe stress test in recent history in the form of the pandemic, and has come out the other side in good shape. 2022 results show that the value of its Spanish-anchored assets and retail park portfolio has rebounded (underlined by rising interest rates in the second half of the year, which had the impact of pushing real estate investment yields up and capital values down). Retail sales at its assets broke through the €10m mark for the first time and are well ahead of pre-pandemic levels.

The good operational performance can be put down to the quality of the portfolio and dominant nature of the assets in their region. Online retailing is having less of an impact in Spain, but nevertheless the company's portfolio is geared up for an omni-channel retail future (the seamless integration of physical and online retailing) with several initiatives to optimise footfall and sales.

The group's borrowings are at a fixed interest rate of 1.8%, having been refinanced in 2021, with a maturity of almost five years. The fact that its share price is trading on a discount to net asset value (NAV) of around 50% and the dividend yield is over 11% seems logical.

**Exposure to Spanish retail**

Lar España Real Estate aims to grow its (2023) net tangible assets (NTA) through active asset management of Spanish commercial real estate, and deliver high returns primarily through the operation of considerable annual dividends.

Real estate	
Share price	LRE LN
Base currency	EUR
Price	€18.54
NAV	€36.85
Premium/discount	(50.0%)
Yield	11.7%

**Key highlights:**

- Dominant malls and retail parks seeing footfall and sales recover to pre-COVID levels
- Low fixed-rate debt, with long maturity, enhancing returns
- Large discount to NAV and high dividend yield should see re-rating

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→ An initiation note on Lar España Real Estate (LRE). The dominant nature of the company's assets have proved their resilience in hard times. Now the company has returned dividends back to pre-pandemic levels.

**Civitas Social Housing**  
 REITs | Annual overview | 14 February 2023

**Time to buy?**

Civitas Social Housing (CSH) has suffered a sustained fall in its share price which sees it now trade on a discount of 44.4%. This seems wholly unjustified given the strong market fundamentals in the social housing sector and the group's growth, secure government-backed income.

CSH's inflation-linked leases (which benefit from annual rental uplift in line with inflation as measured by the consumer price index (CPI) or CPI-X) more than compensated for a higher discount rate used to value its portfolio on a discounted cash flow method (following market volatility caused by higher interest rates) and resulted in CSH reporting a healthy uplift in net asset value (NAV) in September 2022 – one of the only real estate investment trusts (REITs) to do so in the period. Its NAV fell by 3.4% in the quarter to December 2022, which compares favourably with the REIT sector.

The inflation protection, improving strength of its tenants, and strong market fundamentals make the group's discount to NAV and high dividend yield extremely attractive.

**Income and capital growth from social housing**

CSH aims to provide its shareholders with an attractive level of income, together with the potential for capital growth from investing in a portfolio of social homes. The company expects that these will benefit from inflation-adjusted long-term leases and that they will deliver a targeted dividend yield of 8% per annum on the share price, with further growth expected. CSH intends to increase the dividend treasury in line with inflation.

Property - UK Residential	
Share price	CSH LN
Base currency	GBP
Price	€1.7p
NAV	155.5p
Premium/discount	(44.4%)
Yield	9.2%

**Key highlights:**

- Inflation-linked leases offsetting valuation falls
- Financial strength of housing association tenants improving
- Social housing market fundamentals remain strong

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← An annual overview note on Civitas Social Housing (CSH). Inflation protection, improving strength of its tenants, and strong market fundamentals make the group's discount to NAV and high dividend yield extremely attractive.

**abrdn European Logistics Income**  
 Real estate | Annual overview | 12 January 2023

**Negotiating choppy waters**

High interest rates have hit the share prices of real estate companies, with those in sectors with low investment yields, such as logistics, particularly impacted. abrdn European Logistics Income (ASLI) is no different and the market turmoil has seen its share price discount to net asset value (NAV) widen to 34.0% – in line with its UK peers. This is despite the fact that the spread between property yields and the cost of debt is far wider in Europe (property yields were higher in Europe than the UK and cost of debt lower meaning rising interest rates would put less pressure on property yields in Europe in comparison to the UK and suggesting values will be less impacted).

The fundamentals of the European logistics sector remain strong. A chronic shortage of supply (below 2% across Europe and as low as 2% in prime markets) and robust demand should see strong rental growth remain. ASLI's income is linked to inflation, with 60% of it uncapped (meaning rents increase annually in line with inflation), which will lead through to stronger rental growth this year and next. This should offset inevitable valuation declines as investment yields rise.

Meanwhile, ASLI's borrowings are fixed for an average of four years at an interest rate of around 2%. The wide discount to NAV and dividend yield on offer appears attractive for a long-term investment.

**Mid box and urban logistics across Europe**

ASLI invests in – and actively asset-manages – a diversified portfolio of logistics real estate assets in Europe with the aim of providing its shareholders with a regular and attractive level of income return, together with the potential for long-term income and capital growth (target total return of 7.5% a year in euros).

Property - Europe	
Share price	ASLI LN
Base currency	EUR
Price	74.5p
NAV	112.5p
Premium/discount	(34.0%)
Yield	8.4%

**Key highlights:**

- Further rental growth forecast due to exceptionally low vacancy rates across Europe
- Two-thirds of income linked to inflation on an uncapped basis
- Strong balance sheet with low cost fixed debt

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→ An annual overview on abrdn European Logistics Income (ASLI). The group is looking to negotiate current choppy waters through contractual index-linked rental growth and a strong balance sheet.



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