



BY MARTEN & Cº

INTERNATIONAL

Rights and Issues Investment Trust

Investment companies | Update | 19 December 2023

Old dog, new tricks

We are now more than 12 months into Jupiter Asset Management's tenure managing the Rights and Issues Investment Trust (RIII), following the retirement of Simon Knott, who was at the helm for 39 years. New managers Dan Nickols and Matt Cable have said they remain committed to the fund's heritage, retaining the core principles of one of the UK's oldest and most successful investment trusts over the long-term, while adding the benefits of Jupiter's UK Small and Midcap investment team.

Whilst the managers would say that broader macro-volatility has rained on the parade to a degree, with short-term performance not yet matching the new managers' high expectations, they point out that it remains early days. From a fundamental perspective at least, indications suggest a seamless transition, with the managers laying the foundations for what they hope will be continuation of the company's long-term record of outperformance.

Concentrated exposure to UK small and mid-caps

RIII's objective is to exceed the FTSE All Share total return over the long term while managing risk. RIII invests in equities with an emphasis on small and mid-cap companies. UK smaller companies include both listed securities and those admitted to trading on the Alternative Investment Market (AIM).

Year ended	Share price total return (%)	NAV total return (%)	MSCI UK total return (%)	Numis Small Co. + AIM ex Inv Co. TR (%)
30/11/2019	(0.1)	(8.0)	9.3	8.0
30/11/2020	(7.4)	(1.6)	(12.1)	4.0
30/11/2021	36.3	41.4	15.7	24.4
30/11/2022	(25.0)	(19.3)	13.9	(17.5)
30/11/2023	6.8	(4.5)	2.3	(6.0)

Source: Morningstar, Marten & Co

Sector	UK sma compar
Ticker	RIII
Base currency	G
Price	2,120
NAV	2,249
Premium/(discount)	(5.8
Yield	1.

Share price and premium/(discount)

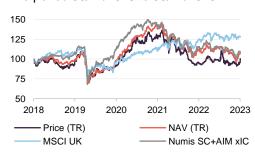
Time period 30/11/2018 to 18/12/2023



Source: Morningstar, Marten & Co

Performance over five years

Time period 30/11/2018 to 30/11/2023



Source: Morningstar, Marten & Co





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Domicile	United Kingdom
Inception date	31 July 1962
Jupiter appointment	3 October 2022
Managers	Daniel Nickols Matthew Cable,
Market cap	119.16m
Shares outstanding (exc. treasury shares)	5,620,684
Daily vol. (1-yr. avg.)	6,560 shares
Gearing	Nil

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Untapped opportunities

It may be easy to forget, with the amount of attention that gets directed towards large caps, how significant the small-cap universe is, with small caps alone representing around 90%, by name, of all the companies quoted on the London Stock Exchange. This breadth, the managers observe, provides a relatively unique opportunity to truly add value through active management. With, on average, only around three analysts covering each UK small-cap stock, versus 22 for each large cap, they believe there exists considerable scope to unearth previously untapped opportunities.

They explain that part of the challenge of small cap investments has always been the ability to allocate resources to the sector, which they suggest is one reason why some funds in the space often have relatively concentrated portfolios with reasonably low turnover, as managers generally need to commit substantial resources to the due diligence of new investments. This is perhaps one of the most appealing aspects of the new RIII's partnership, with the new managers hoping to leverage Jupiter's existing resources to build on the well-established foundations of the trust. These include what they describe as a market-leading investment platform, with dedicated teams of dealers, risk experts, data scientists and all the infrastructure you would expert of a leading asset management company. In addition, Jupiter's UK Small- and Mid-cap team consists of seven investment professionals researching and investing in UK-listed businesses outside the FTSE 100. Each member of the team has responsibility for researching specific industry sectors, which should give Matt and Dan the ability to expand the horizons of the fund outside of its traditional areas of focus, that - they believe - will open further avenues for growth, while adding diversification to increase resilience.

Over the long term, the new managers believe that the additional capability within the new RIII's trust can give it an 'edge' over the wider market and exploit this to generate outperformance for shareholders.

Market backdrop - why small caps?

Small caps over the long term have consistently outperformed broader market indices.

This long-running trend remains intact despite what has been a historic period of underperformance over the past 12-18 months, which is highlighted in Figure 1 below. The managers note that as financial conditions have tightened in response to the rapid and unstable rise in inflation, capital has flown out of sectors of the market generally seen as more risky, seemingly favouring the stability of risk-free government debt (which is now providing a more reasonable return for the first time in years), and more defensive positioning overall. In addition, they say that small caps also tend to have higher levels of volatility due to their size (it takes less volume to move a company's share price), which has been further elevated by the prolonged period of uncertainty in the market.

While these factors appear to have had a negative impact, the managers note that the depth of the sell-off seems to be driven increasingly by sentiment rather than

Over the long term, small caps have consistently outperformed broader market indices



substantial fundamental weakness. As such, they believe, any suggestion of the outlook improving, as has been the case in recent weeks, could see a rapid turn of fortunes for the sector and for RIII.

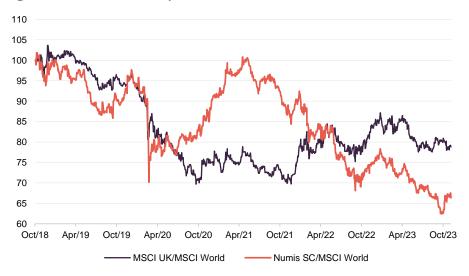
Figure 1: Numis Small Cap ex Investment Companies versus MSCI UK



Source: Morningstar, Marten & Co

The managers also note that weakness in small caps has been compounded by the malaise around UK equities in general with both large- and small-cap indices lagging the global equity market over the last five years. They note that a number of factors have likely played a role, including slowing growth, and a long running 'Brexit discount' which dramatically increased the uncertainty in the UK's economic and political landscape. They believe that the ongoing dominance of US tech, and more recently, the AI trade, have also weighed on relative returns, as have more industry specific factors in sectors such as energy and financials, which make up a large chunk of UK indices.

Figure 2: UK indices performance versus world



Source: Morningstar

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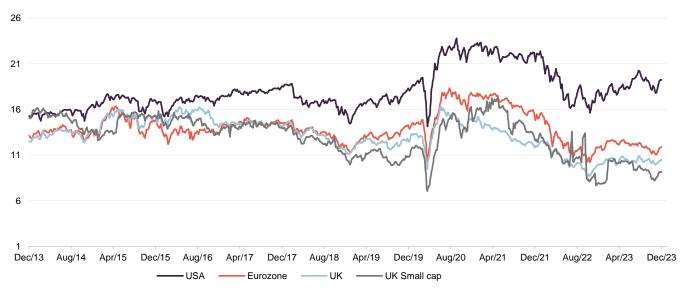
UK small-cap equities are trading at a discount of over 20% to historic averages over the past five years.

The managers believe that the scale of the move has provided a generational opportunity with valuations for UK small caps offering a compelling and significant discount to global peers, as appears to be illustrated in Figure 3 below.

This suggests that, on a forward price-to-earnings multiple, UK small caps are cheap relative to global markets and broader UK equities, as well as their own history with the sector now trading at a discount of over 20% to its historic averages over the past five years.

Dan and Matt do point out that the relative undervaluation of UK stocks does seem to be encouraging an increase in M&A activity, as overseas companies and private equity firms look to take advantage of what they see as compelling valuations, even if listed equity investors are not.

Figure 3: World markets: 12m forward PE ratios



Source: RIII

Managers' view

The managers highlight that valuations alone are not a route to generating long term alpha (although they do add that starting valuation has proven to be the best predictor of investor returns over time, explaining around 80% of stock returns over a 10-year holding period). However, they believe that negative sentiment for a range of companies in the small cap space is now far detached from fundamental realities.

Matt and Dan acknowledge that taking advantage of these opportunities may weigh on performance in the short term, given the uncertain economic outlook. However, they also do not believe that a shift towards more defensive positioning is the best way to navigate extreme changes in market sentiment. Market timing has never been a successful investment strategy, they say, and instead the managers favour balancing exposure to both value and growth while steadily adding to its high conviction investments on weakness. Being cognisant of the market volatility, position size remains one of the most crucial aspects of risk management currently,



Developments over the first few weeks of November suggest that we have probably seen interest rates peak for this cycle.

On 31 October, the company held 21 stocks with the top five accounting for 39% of NAV and the top ten for 65%. in addition to increasing the diversity of the portfolio, and these strategies are discussed in greater detail in the asset allocation section below.

Generally speaking, the managers believe that the outlook remains uncertain; however, recent developments suggest that we have probably seen interest rates peak for this cycle. They add that globally, a slew of positive data releases and a technical change to the treasury refunding programme have seen 10-year Treasuries fall by almost half a percent from their peak, while UK Gilts are at a sixmonth low following a pause from the Bank of England and a significant fall in the headline inflation rate in October. However, they also add, both core and services inflation remain around 3x higher than the target rate.

The managers also point out that while short term growth in the UK continues to look anaemic, economic conditions do not appear to be causing significant problems for companies beyond moderately weaker growth rates in the near term. As such, they still believe that a significant opportunity exists in UK markets, and small caps in particular.

Asset allocation

As noted, the new managers plan to fine-tune the existing portfolio while maintaining its fundamental structure. Over the past 12 months, this has led to a reduction in the concentration of the fund's top 10 assets, with Matt and Dan favouring a more even spread of capital across the still concentrated portfolio. They have also begun to dispose of the 'tail' holdings of companies with very small market caps, and holdings too small to have a meaningful impact on performance.

At the start of the year the fund held positions in 22 stocks with the top five positions accounting for 50% of NAV and the top ten for 76%. On 31 October, the company held 21 stocks with the top five accounting for 42% of NAV and the top 10 for 68%.

The new team also appears to have been proactive in their aim to increase the diversity of the portfolio, which previously had a distinct skew towards certain sectors of the market, particularly in the industrial and engineering sectors. The managers have added new exposure to the technology and financial services sectors, discussed on page 7, which they say highlights the benefits of the additional resources now at hand.

Over the first half of 2023, to June 30, portfolio changes included:

- the reduction of Macfarlane Group to 10.2% of net assets, from 12.6%;
- the disposal of Titon Holdings (£8m market cap), and Coral Products (£14m market cap);
- the disposal of a residual holding in Costain, and some preference shares issued by Santander, which the managers felt did not fit the company's stated objectives;
- the disposal of Castings, which the managers felt offered limited valuation upside; and
- four new positions were initiated, which are discussed on page 7.

While the managers note that portfolio construction is always a dynamic process and further changes are likely, they have acknowledged that they are now broadly



happy with the shape of the portfolio. So far this year, several holdings have seen significant moves in their share prices.

Figure 4: RIII sector allocation at 30 October 2023

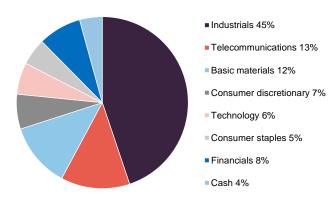
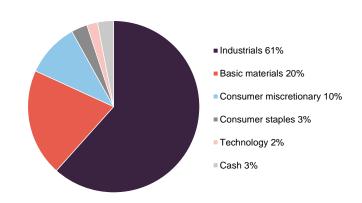


Figure 5: RIII sector allocation at 30 September 2022



Source: Jupiter Asset Management

Source: Jupiter Asset Management

New additions

New addition

Figure 6: OSB Group 600 500 400 300 200 Nov/22 Mar/23 Jul/23 Nov/23

Source: Bloomberg

OSB Group – conservative UK buy-to-let lender

OSB Group (www.osb.co.uk) is the listed entity and parent company of One Savings Bank. The group is a specialist mortgage lender, with a focus on buy-to-let mortgages in the UK, whose growth has come on the back of larger UK lenders retreating from the buy-to-let space. The company is well known to the new managers, who note that it provides the fund with additional thematic exposure.

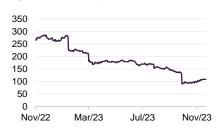
OSB benefits from what Matt and Dan describe as a state-of-the-art lending platform, which gives it a cost advantage over legacy providers, a strong deposit base and a balance sheet free of legacy pre-financial crisis loans. The managers also note that the company is very well capitalised and consistently generates excellent returns, providing an attractive dividend yield of 6%.

Despite this, shares have struggled, along with the broader banking sector, possibly due to concerns around growth and the threat of recession which appear to have weighed on loan demand. In addition, the managers note that a change in customer behaviour following recent rate rises has necessitated an accounting adjustment which reduced profitability in the first half of 2023. This was taken very negatively by the market, but the managers view it as a largely one-off phenomenon that does not undermine the long-term investment case for OSB. Therefore, they believe, investors can now pick up a fundamentally stable lender with a structural competitive advantage at a significant discount, with shares now trading at half of book value and providing a 20% return on equity.

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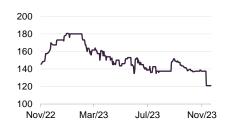


Figure 7: Spirent



Source: Bloomberg

Figure 8: Gresham Technologies



Source: Bloomberg

Spirent - 5G play with significant long term upside

Spirent (www.spirent.com/) is a global provider of automated testing and assurance solutions for networks, and security. The managers note that the company is exposed to strong structural growth drivers including the expansion of 5G technology and the ever-higher demands for speed in networks and data centres.

They add that minor disruptions in the 5G market, especially in the US, have resulted in a moderation of short-term growth expectations, which, combined with some ongoing pandemic normalisation in demand and the broader sell-off of longer duration stocks, has led to a dramatic de-rating in the company's shares. These are now down almost 60% over the past year; however, they believe, the long-term tailwinds expected to drive performance going forward remain fully intact.

The scale of the sell-off has driven cash flow and earnings multiples well below historic averages, and, importantly, according to the managers, the company continues to generate plenty of cash and remains very well capitalised, with over \$100m of net cash on its balance sheet. As a new addition to the portfolio, the managers are cognisant of the recent weakness, and they have said they have balanced this risk with the initial position size, with the possibility of adding to the stock on further weakness, favouring a long-term view rather than attempting to time the market.

Gresham Technologies - stability and growth in the cloud

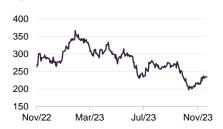
Gresham (www.greshamtech.com) is a cloud software business focused on the market for advanced data reconciliation. Selling primarily into the financial services sector, the company seeks to address the ever-increasing need to fully reconcile large, complex datasets, often across multiple systems and in real time.

The managers note that the company has continued to make impressive progress towards its ambition to become a leading £100m annual recurring revenue fintech, through both impressive organic growth and strong M&A, which have significantly increased profitability over the last few years. Importantly, they continue, its ongoing execution has allowed the company to consistently take market share, which is crucial in the highly competitive cloud fintech space. Additional confidence is drawn from Gresham's steadily improving net revenue retention rate (which the managers note is a gold standard metric for SaaS providers which drives long-term organic growth), highlighting the value that customers place on Gresham's services, particularly among its larger customer base, where this grew around 120% year on year.

As with Spirent, it appears that the company has suffered from the broader sell-off in growth and technology stocks, with shares down 35% year to date. Despite the recent weakness, the managers feel that the valuation remains relatively toppy on earnings and cash flow multiples; however, these should improve as recent M&A activity beds in and profitability increases. They add that top line multiples remain in a reasonable range, particularly considering the company's growth potential. As with Spirent, initial positioning from the managers was modest, but they believe the company is well poised to become a much larger component of the portfolio in future.



Figure 9: Marshalls



Source: Bloomberg

Marshalls – value opportunity for market leader

Marshalls (www.marshalls.co.uk) is one of the UK's largest suppliers of hard landscaping, building and roofing products. It sells into the new-build housing, commercial, infrastructure and repair and maintenance markets.

The managers note that many of these end markets have come under immense pressure in recent months, as rising interest rates and an uncertain economic outlook have curtailed construction activity across the board. This has had a significant impact on performance, with both earnings and revenue down double digits, year on year over the six months to June 30, with shares down around 20% as a result. These issues have further compounded the company's struggles with post pandemic supply chain dislocations, and demand normalisation, which have resulted in a long-running period of underperformance.

Despite this, they continue, Marshalls's long-term outlook remains attractive as a leader in a secular growth market driven by the structural deficit in new build housing, ageing housing stock, and long term under investment in UK infrastructure.

Dan and Matt add that in response to these ongoing challenges, Marshalls has undergone a considerable restructure to streamline its manufacturing capacity and better manage its costs base, resulting in £9m worth of savings in the first half of the year alone. The company has also exited some underperforming segments and overhauled its supply chain to improve operational leverage.

Following these developments, they believe that investors can pick up a considerably leaner and more efficient company with stable long-term tailwinds at an almost 50% discount to historic valuation multiples.

There do remain challenges, however, and the inherent uncertainty in timing the bottom of the cycle means the managers have started the holding at a modest position size, with a view to building it as the path of recovery becomes clearer.



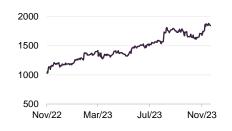
Top 10 holdings

Figure 10: 10 largest holdings at 31 October 2023

Holding	Industry	Percentage of NAV 31/10/2023 (%)	Percentage of NAV 31/12/2022 (%)	Change (%)
VP	Industrials	10.2	11.5	(0.7)
Macfarlane Group	Consumer cyclical	10.5	12.4	(1.9)
Hill and Smith	Industrials	7.5	10.4	(2.9)
Renold	Industrials	6.7	4.4	2.3
Colefax Group	Consumer cyclical	6.6	6.9	(0.3)
Telecom Plus	Communication services	5.8	4.1	1.7
Gamma Communications	Communication services	6.1	4.9	1.2
Carr's Group	Industrials	4.6	4.0	0.6
Treatt	Basic Materials	5.1	8.9	(3.8)
Alpha Group International	Financials	4.9	1.3	3.6
Total		65.2	68.8	

Source: Jupiter Asset Management

Figure 11: Hill and Smith



Source: Bloomberg

Hill and Smith - strong thematic tailwinds

Hill and Smith (www.hill-smith.co.uk) is an engineering business with a focus in galvanising metal. It produces a wide range of products for infrastructure markets, ranging from road furniture to power transmission systems and components for power stations. The managers note that the company is a direct beneficiary of increased infrastructure spending by Western nations, particularly in the US, where 48% of the company's revenue is now generated (up from 38% in 2019).

Recent returns have been impressive with shares rallying over the first half of 2023, up almost 60% at the time of publication, on the back of heightened profit expectations, driven by the ongoing resilience of the US economy, and increased fiscal stimulus.

Matt and Dan add that the company's outlook continues to look compelling despite the recent rally, with both earnings and cash multiples still trading below historic averages, while strong thematic tailwinds – particularly relating to grid electrification and modernisation – should continue to boost performance.

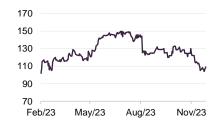


Figure 12: Renold



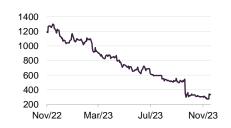
Source: Bloomberg

Figure 13: Carr's Group



Source: Bloomberg

Figure 14: Videndum



Source: Bloomberg

Renold - Fundamental value play in precision engineering

Renold (www.renold.com) is a precision engineer, delivering power transmission products to a wide range of global industries, from subway trains to power stations. Matt and Dan note that the company has experienced a period of strong trading and issued two positive trading statements during the first half of 2023. In addition, rising interest rates are expected to help reduce the company's pension liabilities, which have weighed heavily on the stock in the past.

The managers also highlight that Renold has made significant efforts to improve profitability, operational leverage, and financial flexibility. A focus on automation has also been effective at driving down costs, and it appears that it is starting to see the benefits of these changes, which in addition to increasing demand, has led to a period of solid growth for the company with both revenue and earnings up strongly. The managers add that the stock has responded accordingly, up 65% year to date, and suggest that with earnings and cash flow multiples still trading well below historic averages, the outlook appears to be increasingly positive.

Carr's Group - Vastly improved profitably driving returns

Carr's Group (www.carrsgroup-ir.com) is an internationally recognised manufacturer and supplier of speciality engineering and agriculture products. The company appears to have struggled over the past few years with volatile input prices and challenging distribution conditions dramatically increasing costs, while soft demand, particularly in its agriculture business, seems to have weighed on returns. This is reflected in its share price performance, with the stock down 19% over the last five years.

The managers note that many of these disruptions have been out of the company's control, although additional issues such as the suspension of its shares earlier in the year due to audit delays have added to the negative sentiment. Despite this, Matt and Dan believe that the outlook is looking considerably more promising following an overhaul within the company and the disposal of several assets, which should help streamline operations and significantly increase profitability going forward, with margins expected to be almost double recent averages. Shares have responded positively to these developments over the past year, up 44%, although ongoing cost disruptions in the UK and drought in the US appear to have weighed on demand in the short term.

Videndum - Current risks now weighted to the upside

Videndum (https://videndum.com/) produces equipment for the content creation market, providing products across the spectrum, from amateur to professional. The managers note that outside of a rebound driven by strong lockdown induced sales, shares have been steadily trending down over the last five years as the company continues to suffer from a bullwhip in demand. Broader economic headwinds seem to have also weighed on returns, and, more recently, the ongoing US writer's strike. This has had a significant impact on the company's performance with earnings and revenue for the six-month period ended June 30 falling sharply on the year prior, down 86% and 25%, respectively. This drop in profitability has had a considerable impact on the company's balance sheet, which is further compounded by rising rates, with these factors culminating in a year-to-date decline in the share price of 68%. For RIII, the managers note that they are balancing the clear long-term upside



that exists from the rapid acceleration in content demand, with the significant shortterm headwinds faced by the company. While acknowledging that the issues are frustrating, they believe that they are ultimately transitory and have therefore chosen to retain the position, believing the risks in the stock are weighted to the upside.

Performance

For the purposes of this note we will examine both the trust's performance, relative to the MSCI UK Index (as an approximation of its All-Share benchmark) and the Numis Small Companies Plus AIM ex Investment Companies Index, which we feel is a better representation of the opportunity set available to the managers.

Even with these comparisons, it is worth noting that ultimately these historic figures may not offer a useful indication of the likely future performance of RIII, given the raft of changes adopted by the new managers. As an example, we have already seen the portfolio take on a more balanced allocation in terms of sector exposure and concentration. To help provide some additional context to these figures we have included the new managers' open-ended fund, the Jupiter UK Smaller Companies fund, shown in Figure 15. While this differs somewhat in its approach, it remains invested in the same universe of UK smaller companies, and as such, has suffered from the headwinds effecting the sector which we have outlined in this note, and which have weighed heavily on its respective performance.

Figure 15: Total return cumulative performance over various time periods to 30 November 2023

	3 months (%)	6 months (%)	1 year (%)	3 years (%)	5 years (%)
RIII share price	8.2	3.5	6.4	9.2	1.0
RIII NAV	(1.9)	(6.4)	(4.4)	8.9	6.2
Jupiter UK Smaller Companies I Acc	(1.8)	(5.5)	(11.7)	(24.9)	(8.7)
MSCIUK	1.2	1.3	3.1	34.7	29.4
Numis SC plus AIM ex Inv Trusts	(2.7)	(4.1)	(5.8)	(3.5)	8.3
Peer group ¹ median share price	(1.1)	(3.2)	(5.4)	(7.7)	6.4

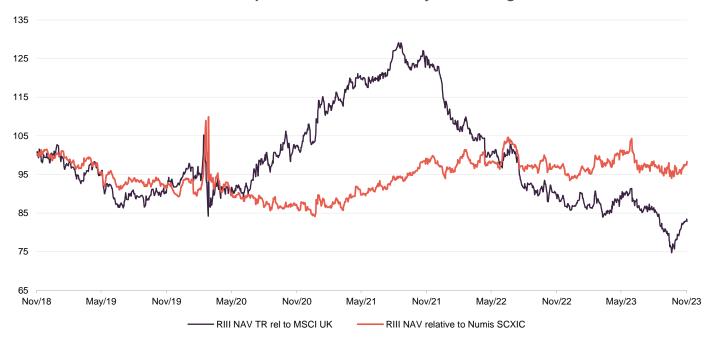
Source: Morningstar, Marten & Co. Note 1) peer group is defined below

Figure 15 shows RIII has outperformed the UK small-cap market (the Numis SC plus AIM ex Inv Trusts) over three years in NAV total return terms but underperformed relative to wider UK benchmarks (the MSCI UK) over three and five years. The managers suggest that the underperformance of MSCI UK can easily be attributed to the outperformance of large cap versus small cap since investors became more concerned about the impact of inflation and rising interest rates on the global economy. A narrow group of very large stocks has driven the MSCI Index higher and almost everything else has underperformed. This might suggest the All-Share is an unsuitable benchmark for the trust. RIII's share price has seemingly responded to improvements in the global macro environment, with the trust up 8.2% over the last three months to the end of November, outperforming each of the referenced groups in Figure 15, with this momentum also continuing through the first few weeks of December.



Relative to the Numis index, and also the peer group that we have constructed (see Figure 18 below), the performance gap is not present as highlighted in Figure 16.

Figure 16: RIII NAV total return performance versus MSCI UK and Numis Smaller Companies plus AIM ex Investment Companies indices over five years ending 30 November 2023



Source: Morningstar, Marten & Co

In addition to broader economic headwinds driving down the entire UK small-cap sector, the managers note that the main driver of the recent weakness is stock specific factors, as is often the case with many small-cap strategies. Small-cap indices are typically dominated by the outsized returns of a handful of constituents, and if a strategy fails to capture this, it can become difficult to outperform.

With just over a year at the helm, the managers note that there has been little time for their new strategies to bed in, while investments are also being made in a falling market. As discussed above, they believe that this does provide the opportunity for long-term upside; however, in the short term, these positions are at the mercy of broader market forces, although as noted, we have seen a positive inflection over the past month.

Both RIII and the entire smaller companies sector appear to remain under pressure, the bulk of the portfolio's existing positions – as well as its new investments – are now trading at historically low valuation multiples. Yet, the managers note, as bond yields have begun to revert, when sentiment swings, performance can turn quickly.



Peer group

Up-to-date information on RIII and its peer group is available on the QuotedData website

RIII is a constituent of the AIC's UK Smaller Companies sector. For the purposes of comparison, we have removed a handful of very small funds, and also Marwyn Value Investors, which follows a very different investment strategy from other members of this peer group.

Figure 17: Peer group comparative data as at 10 December 2023

	Premium/ (discount) (%)	Dividend yield (%)	Ongoing charge (%)	Market cap (£m)
Rights & Issues Investment Trust	(8.8)	2.0	0.5	114
Aberforth Smaller Companies Trust	(9.9)	3.6	0.8	1,104
Aberforth Split Level Income Trust	(10.0)	7.2	1.3	131
abrdn UK Smaller Companies Growth Trust	(12.3)	2.6	0.95	341
BlackRock Smaller Companies Trust	(9.6)	3.1	0.7	632
BlackRock Throgmorton Trust	(4.9)	1.9	0.54	558
Crystal Amber Fund	(33.4)	29.9	1.56	56
Downing Strategic Micro-Cap	(9.8)	0.5	1.94	27
Henderson Smaller Companies	(13.0)	3.5	0.44	548
Invesco Perpetual UK Smaller Companies Investment Trust	(9.0)	4.5	0.95	137
JPMorgan UK Smaller Companies	(11.7)	2.9	1.02	211
Miton UK MicroCap	(10.4)	0.3	1.72	37
Montanaro UK Smaller Companies Trust	(13.7)	4.7	0.9	160
Odyssean Investment Trust	2.8	-	1.45	177
Oryx International Growth Fund	(27.8)	-	-	161
River and Mercantile UK Micro	(16.4)	-	1.71	49
Rockwood Strategic	0.2	1.4	-	52
Strategic Equity Capital	(6.3)	0.8	1.22	153
Median	(10.0)	2.9	0.99	156
RIII rank	6/19	10/18	2/16	13/18

Source: Morningstar, Marten & Co

After a recent rally in its shares, RIII's discount sits towards the head of the peer group. It ranks in the middle of the pack in terms of dividend yield, although in general, this peer group is not managed to produce a yield. The company's historic ongoing charges ratio is low, which reflects its self-managed status up until October 2022 as there was no external management fee included. The ongoing charges for the year ended 31st December 2022 were 0.5% (2021: 0.3%). An operating expense cap limits the total expenses to 0.80% of NAV for five years from the date of Jupiter's appointment, reflecting the extra resources that Jupiter is bringing to bear on the trust. After the recent shrinkage, RIII is smaller than the median fund in



Over the last 12 months only three out of 19 trusts recording a positive NAV total return the peer group, but still over £100m, which makes it investable for some wealth managers.

Figure 18 shows the performance of the peer group, with only three out of 19 trusts recording a positive NAV total return.

RIII has recovered some of its relative performance, and now stands ahead of the peer group median over both the last 12 months and the last three years. Dan and Matt note that the recent rally in its share price and NAV highlights the potential upside of the portfolio, with the new managers accepting some short-term volatility in return for what they hope will be a much more resilient fund going forward.

Figure 18: Peer group comparative NAV total return data as at 30 November 2023

	3 months	6 months	1 year	3 years	5 years
Rights and issues	(1.9)	(6.4)	(4.4)	8.9	6.2
Aberforth Smaller Companies	(0.1)	(0.2)	(0.2)	23.8	19.3
Aberforth Split Level Income	0.3	(0.3)	(1.0)	31.1	13.5
abrdn Smaller Companies Income ²	(5.3)	(7.1)	(8.6)	(15.0)	1.3
abrdn UK Smaller Companies Growth	(2.7)	(6.1)	(10.5)	(20.3)	8.2
BlackRock Smaller Companies	(1.8)	(3.0)	(7.1)	(2.5)	15.7
BlackRock Throgmorton Trust	(1.1)	(2.4)	(1.6)	(7.7)	26.7
Crystal Amber	6.0	2.0	(4.5)	42.1	(27.3)
Downing Strategic Micro Cap	(10.5)	(15.0)	(11.5)	(11.1)	(18.7)
Henderson Smaller Companies	(1.1)	(7.7)	(8.7)	(14.5)	5.0
Invesco Perpetual UK Smaller	(5.2)	(7.5)	(9.9)	(9.4)	6.1
JPMorgan Smaller Companies	2.1	0.9	(3.1)	0.4	43.6
Miton UK Microcap	(8.8)	(10.7)	(21.3)	(19.3)	(9.3)
Montanaro UK Smaller Companies	(0.5)	(3.2)	(4.5)	(10.2)	6.7
Odyssean Investment Trust	(2.9)	(4.1)	(12.9)	20.2	n/a
Oryx International Growth	0.9	3.2	16.1	25.0	72.9
River and Mercantile Micro Cap	(4.6)	(3.2)	(5.4)	(22.9)	(10.4)
Rockwood Strategic	3.9	(6.0)	12.7	17.3	4.7
Strategic Equity Capital	(0.6)	1.3	16.7	27.8	39.6
Median (wider group)	(1.1)	(3.2)	(5.4)	(7.7)	6.4
RIII rank (wider group)	12/19	14/19	8/19	8/19	11/18
Median (concentrated group) ¹	(1.1)	(3.2)	(4.5)	(7.7)	8.2
RIII rank (concentrated group)	7/9	7/9	4/9	2/9	7/9

Source: Morningstar, Marten & Co. Note 1) defined above and highlighted in a darker blue. 2) abrdn Smaller Companies Income merged into Shires Income with effect from 1 December 2023

Figure 18 also highlights a considerable dispersion in long-term performance among the peer group, particularly over three years, due to a broad range of investment styles. For example, the leading investment companies such as Rockwood Strategic and Odyssean have adopted an activist value strategy, while the Aberforth funds that follow a value approach have also done well. More growth-



focused funds such as BlackRock Throgmorton and JPMorgan Smaller Companies have good long-term track records but have lagged recently.

Because of this, the managers have suggested that a more concentrated group would be useful for comparison. This group, highlighted in blue, excludes Aberforth Split Level Income (on structural grounds), abrdn Smaller Companies Income (given its income mandate), the three micro-cap funds (Downing, Miton and River & Mercantile), and those with some element of an activist approach (Crystal Amber, Odyssean, Oryx, Rockwood and Strategic Equity Capital). Over three years, RIII sits as the second-best performer in this concentrated group; however, over more recent periods it again slips toward the bottom.

The managers note that the main silver lining here is that the wide dispersion of returns again highlights the wealth of opportunities that exists among the smaller companies universe, and it is this potential that the new managers hope to tap in to.

Premium/(discount)

As highlighted throughout this note, broader economic conditions appear to have weighed heavily on the small cap sector and as of 10 December 2023, median discounts stood at 9.9%. Over the last few weeks, these have begun to narrow coinciding with a fall in global bond yields.

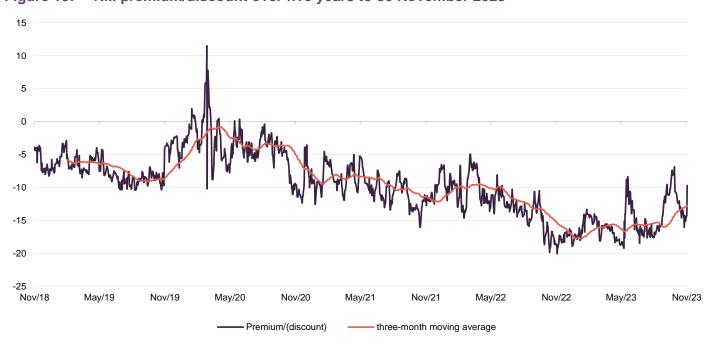


Figure 19: RIII premium/discount over five years to 30 November 2023

Source: Morningstar, Marten & Co

The RIII trust discount has followed a similar trajectory, falling steadily over the course of the year to a 12-month low of 20%. As Figure 19 shows, we have seen an inflection more recently, following what the managers describe as several positive updates on inflation, in the UK in particular, with the discount narrowing to



6% at the time of publishing. Over the 12 months to 30 November, the discount has averaged 15%.

While, as the managers note, increasingly tight financial conditions, slowing growth, and negative market sentiment towards smaller companies have played a considerable role in the re-rating of RIII shares, other factors – including the change of manager after 39 years of stewardship – may have contributed to the weakness over the past year. Whilst the board feels that it has selected an experienced management team and a well-respected investment manager in Jupiter, Simon's departure after such a long period may have affected sentiment.

As the managers points out, momentum and sentiment in the sector can change rapidly and Dan and Matt believe that current discounts have created an attractive entry point for new investors.

Fund profile

More information is available on the manager's website

Rights and Issues Investment Trust (RIII) aims to generate a total return that exceeds its benchmark index, the FTSE All Share, over the long term while managing risk. The company invests in equities with an emphasis on UK smaller companies, which will normally constitute at least 80% of its investment portfolio. For the purposes of RIII's portfolio construction, "UK smaller companies" is deemed to include both listed securities and those admitted to trading on the Alternative Investment Market (AIM). The benchmark does not influence portfolio construction.

For the purposes of this note, we have used the MSCI UK Index as a proxy for the FTSE All-Share and added a comparison to the Numis Smaller Companies plus AIM ex Investment Companies Index, which might be more representative of the stocks in RIII's portfolio.

Dan Nickols and Matt Cable took over responsibility for the trust in October 2022. As such, the last 12 months have been a period of heightened turnover as they work to improve the balance of the portfolio and shape it in their own vision. This has involved the disposal of several smaller positions which accounted for less than 1% of assets, the reduction of some larger holdings, and the addition of several new positions which reflect the new managers' views. Despite these changes, the team plans to stay true to the style that RIII has followed since launch (a concentrated portfolio, based on fundamental analysis, constructed with a long-term view), but with an increased focus on portfolio resilience and with the benefit of the greater resources the Jupiter team has at its disposal.

Previous publications

Our initiation note – Under new management, same high conviction approach – was published on 18 April 2023





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