



BY MARTEN & Cº

INVESTOR

Ecofin Global Utilities and Infrastructure Trust

Investment companies | Update | 12 June 2024

Momentum building

After a challenging 18-month period, things are beginning to look a lot brighter for the Ecofin Global Utilities and Infrastructure Trust (EGL). Since the middle of February, strong earnings, artificial intelligence (AI) related momentum behind growing electricity demand, and a shifting macroeconomic outlook have contributed to a 23% bounce in the company's shares.

The recent rally reflects the company's NAV performance and the considerable opportunity which exists across the utilities and infrastructure sectors as the energy transition gathers steam. In our view, the structural upside of the EGL portfolio remains dramatically underappreciated by the market, and with shares still trading at a double-digit discount, investors have an opportunity to invest in a long-term market leader at a very attractive price.

Developed markets	utilities	and	other	economic
infrastructure expo	sure			

EGL seeks to provide a high, secure dividend yield and to realise long-term growth, while taking care to preserve shareholders' capital. It invests principally in the equity of utility and infrastructure companies which are listed on recognised stock exchanges in Europe, North America, and other developed OECD countries.

Sector	Infrastructure securities	
Ticker	EGL LN	
Base currency	GBP	
Price	181.5p	
NAV	207.5p	
Premium/(discount)	(11.7%)	
Yield	4.5%	



EGL maintains a portfolio of assets with high barriers to entry, effective pricing power, sustainable growth and predictable cash flows.





The valuation gap between utilities and the broader market reached historically extreme levels.





The ability to drive long term earnings growth provides a foil for current economic conditions







Contents

Interim report	4
Market backdrop – tide turning	
New age utilities – fundamentals support secular tailwinds	6
Asset allocation	8
Top 10 holdings	10
Additional developments	12
Performance	13
Premium/(discount)	14
Dividend	16
Fund Profile	17
No formal benchmark	17
Previous publications	18

Domicile	United Kingdom
Inception date	26 September 2016
Manager	Jean-Hugues de Lamaze
Market cap	201.09m
Shares outstanding (exc. treasury shares)	110.795m
Daily vol. (1-yr. avg.)	276,625 shares
Net gearing	7.9%
Click for our most rec note	ent
Click for an updated E factsheet	EGL 😜
Click for EGL's peer g	roup



Click to provide feedback to the company



Click if you are interested in meeting EGL's manager



Click for links to trading platforms





At a glance

Share price and discount

EGL has seen a 23.5% swing in its discount over the past year, reflecting the dramatic turn of fortunes experienced by both EGL and the broader sector. That it traded at a premium (and was issuing shares in response to daily demand) less than one year ago provides some context for the de-rating. While some repricing was justified (given higher costs of capital and discount rates) the indiscriminate selling across the listed infrastructure and utilities sector and in EGL in particular has gone well beyond the mechanical impact of higher rates.

Performance over five years

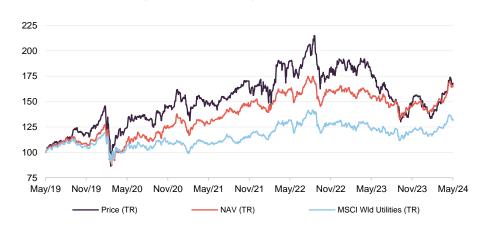
Despite recent challenges, EGL's long-term performance remains well ahead of both the wider utilities and infrastructure sectors, highlighting the benefits of its diversified portfolio and the manager's ongoing execution. This is particularly notable given shares are still down 7% over the past year.

Time period 31 May 2019 to 10 June 2024



Source: Morningstar, Marten & Co

Time period 31 May 2019 to 31 May 2024



Source: Morningstar, Marten & Co

Year ended	Share price total return (%)	NAV total return (%)	MSCI World Utilities total return (%)	S&P Global Infra total return (%)	MSCI World total return (%)
31/05/2020	24.1	10.6	6.5	(8.0)	9.5
31/05/2021	19.7	15.8	1.0	6.8	22.9
31/05/2022	28.0	26.8	22.5	26.4	8.4
31/05/2023	(5.2)	(5.1)	(6.9)	(5.4)	5.2
31/05/2024	(6.9)	7.7	8.0	6.9	19.6

Source: Morningstar, Marten & Co



Interim report

The company's interim report for the six-months to 31 March 2024 highlights the ongoing disconnect between EGL's portfolio and the current share price. The NAV total return for the period was 9.0% and despite rallying almost 10% in March, the shares rose by only 3.2% over the period. This caused the discount to widen to 15.9%, which has since narrowed slightly to 11.7% at the time of publishing.

EGL's NAV continued to outperform comparative market benchmarks, the S&P Global Infrastructure Index and the MSCI World Utilities Index, which both increased by 8.2% (total return in sterling).

Acknowledging that the shares in no way reflect the underlying value of the portfolio, the company has continued to fund buybacks, repurchasing 1.3m shares during the half-year period (£2.1m), with an additional 3.3m shares repurchased since 31 March.

EGL also noted ongoing income growth with income from investments increasing by 10.8% and the revenue return per share increasing by 11.4%, helping fund its attractive dividend (current yield of 4.5%). There was also a considerable amount of activity within the portfolio over the six-month period, which we discuss in the asset allocation section on page 7.

Post period end, the trust has maintained its recent momentum with the NAV increasing by an impressive 8.6% over the two months to 31 May. Utility performance led the way, driven by US positions, while stock selection continues to add value.

Market backdrop - tide turning

Since EGL released its interim results, its shares have continued to move higher.

Promisingly, since EGL released its interim results, its shares have continued to move higher, capping off a roller coaster 18 months which included a peak to trough sell-off of more than 40%. For comparison, this was 10% worse than the depths of the COVID-19 pandemic, highlighting the absurdity of the situation where a few percentage points of monetary tightening (i.e. rising interest rates) were deemed significantly worse than a global catastrophe.

Of course, it is not quite that simple, however the point remains that the scale of the recent selling for both EGL, which invests in listed infrastructure securities, and the renewable energy infrastructure sector went well past the fundamental realities of the macroeconomic situation (as noted, we would have expected some re-pricing as interest rates rose, but not to this extent). This is especially true given the structural resilience of many of the companies in these sectors, which we have highlighted repeatedly in our recent commentary (this includes regulated revenues where the price is controlled, and inflation linked contracts).

Having reached their lowest point in November 2023, shares in EGL proceeded to rally, collapse, and rally once more, all in the space of about four months. Nominally, these moves were tied to the path of real interest rates (interest rates adjusted for inflation) which fell steadily towards the end of last year. More recently however, EGL has maintained its momentum despite real (inflation-adjusted) interest rates



climbing back towards their highpoint for this economic cycle, suggesting that the market may be starting to acknowledge the exceptional value provided by the portfolio.

Al utilities?

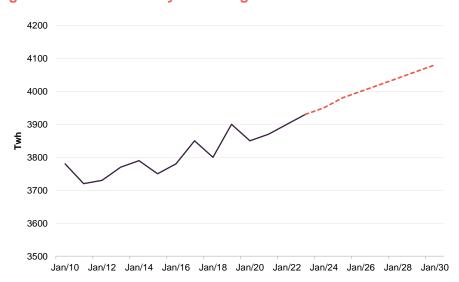
Somewhat ironically given the general defensive perception of utilities (given their traditional exposure to regulated earnings) one of the key catalysts for the current re-rating appears to lie with the growth of Al. It may be a surprise to some that three of the best performing stocks in the S&P 500 this year are utilities, the best of which, Vistra Energy, is up 132%, trailing just Al giant NVIDIA and Super Micro Computer in the index rankings. Constellation Energy (up 86%) and NRG Energy (56%) occupy spots four, and 10, respectively. Both Vistra and Constellation are top 10 holdings for EGL, and all three are beneficiaries of the downstream effects of the Al boom as they are capable of providing decarbonised baseload energy to fuel the increasing power demands of energy-hungry data centres (discussed in more detail in the asset allocation section of this note on page 7).

Part of a bigger picture

The scale of these moves has helped drive EGL's NAV higher over the last few months, and while the opportunity provided by data centre growth and AI is certainly significant, in reality, it is just one component of the broader energy transition and the long term, structural upside provided by the EGL portfolio.

As we have discussed in previous notes, the scope of this transition is immense as highlighted in Figure 1, with transport systems, infrastructure, and manufacturing all forced to rapidly decarbonise. As an example, Southern California Edison currently estimates around an 80% increase in load growth by 2045 in regions with high electric vehicle (EV) adoption.





Source: Morgan Stanley

While the production side of the equation tends to capture much of the attention due to its consumer facing components like EVs and solar installations, it is widely

Southern California Edison currently estimates around an 80% increase in load growth by 2045 in regions with high electric vehicle (EV) adoption.



New transmission and distribution grid projects will need to be added at around four times and 10 times their historical rates, respectively.

considered that the infrastructure development required to supply this electricity remains an even larger challenge (given the difficulties of transporting energy).

To meet expected demand growth and to accommodate the accelerated rate of renewable electricity capacity additions each year, grids need to expand and modernise significantly. This means new transmission and distribution grid projects will need to be added at around four times and 10 times their historical rates, respectively.

So, while the Al bonanza has provided the catalyst for the recent rally in a handful of targeted companies, it remains unclear whether the market yet fully appreciates the scale and complexity of the wider energy transition, or the role that the utilities and infrastructure sectors will play in making it a success.

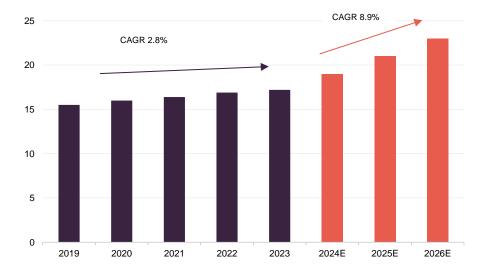
New age utilities – fundamentals support secular tailwinds

If you watched our recent interview with Jean-Hugues de Lamaze, manager of EGL (click here to view), he observed that today's utilities can no longer be considered simple defensive plays. Thanks to evolving business mixes (i.e. much less conventional generation such as coal and natural gas and commodity price exposure) and modern revenue contracts derived from renewable energy production and distribution, many utility companies are now capable of providing earnings and dividend growth comfortably ahead of broader market averages.

Reflecting these changes, companies in the sector are now targeting annualised returns in the high single digits. The shift in focus was on display throughout the first quarter of 2024 in the US, with the sector delivering the second highest (year-over-year) earnings growth rate of all eleven sectors at 23.9% (trailing just communication services which is dominated by Alphabet and Meta). As Figure 2 highlights, this momentum is expected to continue over the next few years, at a rate well above historic averages.

Many utility companies are now capable of providing earnings and dividend growth comfortably ahead of broader market averages.

Figure 2: S&P 500 Utilities EPS growth



6

Source: Bloomberg

Update | 12 June 2024



What Figure 2 also shows is that whilst at a lower rate, utility earnings have been growing steadily over the last few years. Despite this, there remained a steady flow of capital away from the sector, particularly over the last year as economic resilience in the US and a reduced likelihood of recession drove investment towards growth, technology, and more cyclical sectors of the market. For EGL, this has meant that valuation metrics(such as earnings and price multiples) have become increasingly attractive, as highlighted in Figures 3 and 4. These become even more compelling when accounting for the growth prospects noted above.

Figure 3: 1-year forward EV/EBITA multiple

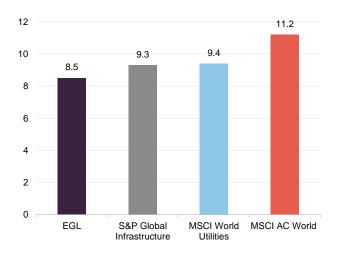
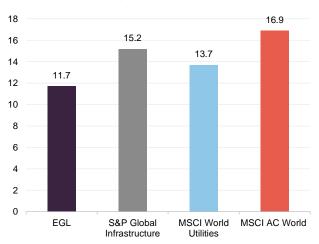


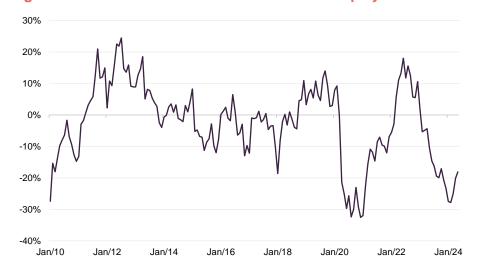
Figure 4: 1-year forward price/earnings (P/E) multiple



Source: Bloomberg Source: Bloomberg

This flow of capital away from traditionally more defensive areas of the market has occurred at a time when the structural tailwinds driving EGL's sectors have arguably never been stronger, providing an attractive entry point for investors looking for reliable, long-term exposure to the energy transition and the broader infrastructure sector.

Figure 5: US utilities P/E ratio relative to US equity P/E ratio



Source: Morningstar, Marten & Co

Update | 12 June 2024



Looking ahead

The ability to drive long term earnings growth provides the perfect foil for current economic conditions With the focus of the recent share price moves on AI, it may be easy to forget the defensive characteristics of EGL which maintains a portfolio of assets with high barriers to entry, effective pricing power (as operators of essential infrastructure), structural growth, and predictable cash flows. These attributes came to the fore during 2022, when markets had almost universally priced in a recession (as investors reduced their level of risk). This led to a period of significant outperformance over global benchmarks. With data beginning to soften again in the US (such as in the labour market and manufacturing), we have seen renewed interest in companies able to provide reliable returns. It is yet to be seen if this economic weakness is just a soft patch, or the beginning of something more nefarious, but as 2022 showed, the upside for EGL is considerable if the economic environment deteriorates or risk appetite slips.

The opportunity is highlighted in Figure 5 which shows the valuation gap between utilities and the broader market has now reached historically extreme levels.

In our view, this ability to drive long term earnings growth makes these new age utilities the perfect foil for current economic conditions, adding the opportunity for capital appreciation to their fundamental defensive characteristics. We expect that over time, this will begin to shift the view that the performance of these companies is dependent on the economic cycle.

EGL maintains a portfolio of assets with high barriers to entry, effective pricing power, sustainable growth and predictable cash flows.

Asset allocation

Since we last published, there have only been minor changes to the portfolio's geographic and sector allocations. However, as is often the case with EGL, this masks considerable activity behind the scenes. As touched on above, the US utilities sector has rebounded as the market recognises the potential increase in energy demand from AI. In addition, broader electricity demand growth in the US, which has been absent for many years, is beginning to show up across the sector's revenue and capital expenditure outlooks. A strong earnings period and ongoing nuclear energy momentum has added further support. EGL's allocation to US utilities was also raised last summer so the portfolio was well positioned for the current strong rebound in US names where valuations had become so depressed in 2023.

Nuclear energy's positive momentum is thanks to its ability to deliver carbon-free baseload power (the minimum amount of electric power needed to be supplied to the electrical grid at any given time) and a number of positive developments including a commitment from nearly two dozen countries including the US, UK, and United Arab Emirates to triple nuclear energy capacity by 2050. The US also provided considerable tax incentives for the sector through the Inflation Reduction Act which effectively put a floor under nuclear power prices, necessary to ensure incentives line up for companies and developers to commit capital to new projects.

The company's Chinese exposure also provided a positive contribution after a period of weakness. Positions in China Suntien and China Water Affairs have been among the best NAV contributors over the last couple of months.

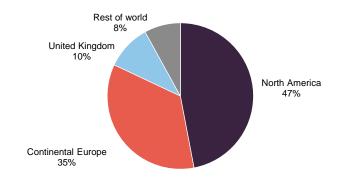
The manager's increased weighting in US utilities last year – when valuations were depressed – has paid off very well over the last few months.



The manager has also been proactive with portfolio gearing, which increased to 13.5% at the end of December. This was used mostly to fund buybacks. With the company's share price and NAV rebounding strongly so far this year, the gearing has been reduced, sitting at 7.9% as of 31 May 2024.

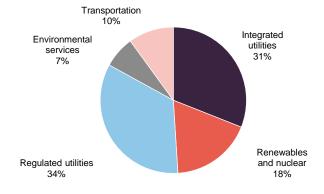
Earlier in the year, the company looked to reduce its exposure to power prices (which can fluctuate significantly, reducing the stability of the company's earnings) trimming several positions including Drax, SSE, AES, EDP and Iberdrola with proceeds reallocated to transmission and distribution/grids (reflected in the higher weighting in regulated utilities) and a timely increase in Vistra Energy whose position was doubled. In January, the holding in environmental services specialist Veolia was increased, as were positions in NextEra, RWE, Engie and Terna.

Figure 6: Geographic allocation as at 31 May 2024



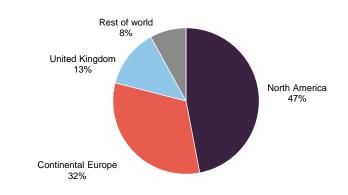
Source: Ecofin Global Utilities and Infrastructure Trust

Figure 8: Sectoral allocation as at 31 May 2024



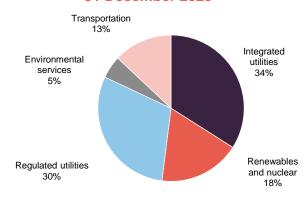
Source: Ecofin Global Utilities and Infrastructure Trust

Figure 7: Geographic allocation as at 31 December 2023



Source: Ecofin Global Utilities and Infrastructure Trust

Figure 9: Sectoral allocation as at 31 December 2023



Source: Ecofin Global Utilities and Infrastructure Trust



Top 10 holdings

Since we last published, Constellation Energy, Vistra, and Veolia have moved into the list of EGL's top 10 largest holdings, with Xcel Energy, AES and Edison International dropping out. Whilst no longer in the top 10, each remains in the portfolio. Xcel has suffered from exposure to the Texas Smokehouse Creek fire while AES saw its position reduced following the manager's aforementioned reduction to power price exposure.

The new positions are discussed below. Readers interested in other names in the top 10 should see our previous notes (see page 18 for a list of these).

Figure 10: Top 10 holdings as at May 2024

Holding	Sector	Country	Allocation 31 May 2024 (%)	Allocation 31 December 2023 (%)	Percentage point change
NextEra Energy	Renewable energy	us	6.2	5.9	0.3
National Grid	Networks/Regulated	UK	5.1	4.5	0.6
Vistra	Integrated utilities	us	4.2	1.0	3.2
American Electric Power	Regulated utilities	us	4.0	4.7	(0.7)
Constellation Energy	Nuclear	us	4.0	2.8	1.2
Enel	Integrated utilities	Italy	4.0	4.4	(0.4)
SSE	Integrated utilities	UK	3.9	4.1	(0.2)
RWE	Integrated utilities	Germany	3.9	4.0	(0.1)
Veolia	Environmental services	France	3.4	1.6	2.8
ENAV	Transportation	Italy	3.4	3.6	(0.2)
Total of top 10			42.1	36.4	

Source: Ecofin Global Utilities and Infrastructure Trust, Marten & Co

Figure 11: Vistra Energy (USD)



Source: Bloomberg

Vistra Energy

Vistra Energy (Vistra.com) is a relatively new name in the portfolio, with EGL initiating a position in November 2023. Originally, the manager identified Vistra as a targeted play on the undervaluation of US utilities and the growing opportunity in the Texas energy market where reserve margins (The amount of unused available capability of an electric power system as a percentage of total capability) are tighter than average.

The investment focused on the company's integrated portfolio, 90% of which is fully dispatchable generation (i.e., power supplied to the grid which can be turned on or off as required). This allows Vistra to provide baseload power which is crucial for the successful development of broader renewable use given the intermittent supply provided by solar and wind. In March, the company completed the purchase of retail energy supplier, Energy Harbor Corp, adding a 4000 MW nuclear fleet to its generating capacity making Vistra one of the largest nuclear power providers in the US. Almost half of its generation capacity is located in Texas, an increasingly



attractive destination for baseload generation as traditional thermal sources continue to be replaced by renewables.

The manager was certainly aware of the potential upside given this baseload capability; however, it would be fair to say that the speed at which this view was vindicated may have come as something of a surprise. Since 1 December 2023, its shares have returned 143%, as the market has latched onto the excitement generated by AI energy demand. The opportunity is a significant one with one estimate suggesting data centre energy consumption will increase by more than 500% over current levels in the next three to four years.

The scale of the recent rally means Vistra's valuation is no longer as attractive as when EGL first invested. However, thanks to an annualised earnings growth forecast of around 20% through to 2025, the company's earnings multiple remains more or less in line with sector averages, further highlighting the value originally identified by EGL's manager.

Fundamentally, the company remains on reasonable footing, boasting one of the strongest free cash flow yields in the sector, providing the foundation for its strong balance sheet and buyback programme, which amounts to around 10% of its market cap. Relatively low gearing helps insulate the company from rising rates, as does its earnings outlook, which continues to improve.

While there could become a point where exposure may need to be managed, the fundamental case of the investment remains given the secular tailwinds.

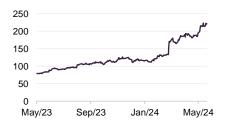
Constellation Energy

Constellation (constellation.com) was one of EGL's best performers over the course of 2023 and has maintained its momentum so far this year. The company is able to leverage its position as one of the largest and most reliable clean energy suppliers in the US with a portfolio including nuclear, solar, wind, and hydro, producing about 10% of the country's carbon-free generation. Notably, it also boasts the largest nuclear portfolio in the US, which provided the catalyst for the rally in 2023 as the technology experienced a renewed shift in momentum.

Constellation's nuclear expertise continues to provide the foundation for the company's growth thanks to its ability to supply clean baseload power for data centres. As it operates in wholesale markets (i.e those not fully regulated), it can also sell its power at competitive prices, without needing government permission to raise rates. This momentum was reflected in its Q1 earnings results where the company trounced consensus 2024 earnings guidance and longer-term growth targets.

Like Vistra, significant increases in the earnings outlook have meant that valuations have remained reasonable despite shares more than doubling over the past year, although Constellation does now trade on a reasonable premium to its peers. Positively, the company maintains a strong balance sheet and impressive free cash flow growth, and given the potential upside associated with increased energy and carbon free electricity demand, it remains possible that ongoing earnings momentum can offset the current valuation multiple expansion.

Figure 12: Constellation (USD)



Source: Bloomberg



Additional developments

EGL's exposure to AI and nuclear energy is not limited to Vistra and Constellation with several other holdings also seeing positive updates. Southern Company has significantly expanded its nuclear capacity as its Vogtle-4 unit was recently placed into service, making it one of the largest clean energy generators in the US; while NextEra energy picked up on the momentum given its relatively large nuclear footprint. NextEra Energy also announced an impressive earnings beat (ahead of analysts' expectations) for Q1, citing both the improving nuclear outlook and accelerating power demand dynamics. Earlier in the year, it received further positive news relating to a complaint filed in 2022 against its Florida utility with the Federal Election Commission finding no violations, removing a key overhang for its shares.

Growing power demand in the US has been a common theme so far this year with several portfolio companies including American Electric Power and Public Service Enterprise Group highlighting that this is starting to show up in commercial sales and capital plans across the sector. Notably, several of EGL's power network operators, E.ON, Terna, and National Grid have also announced significant increases to their grid investments plans over the next few years.

E.ON

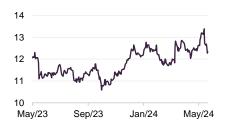
While the fast-growing energy suppliers in the EGL portfolio have captured investors' attention, Jean-Hugues and his team continue to manage exposure to strike a balance between growth and income. E.ON is an example of one of EGL's more defensive positions with the German utility providing highly stable, predictable income thanks to its large, regulated asset base.

The company has undergone significant restructuring over the last few years, selling off much of its generation assets to focus on becoming a pure play network operator (a company which looks focuses on the infrastructure rather than the generation of energy). It continues to make considerable investments in grid infrastructure development, recently announcing a 27% increase to its five-year investment target which now sits at €42bn. As noted, the opportunity here is significant, with E.ON highlighting the IEA's most recent World Energy Outlook which predicts that global network infrastructure will need to be doubled. Early indications are that this transition will likely be a lucrative one for operators such as E.ON with the scale to capitalise on the level of development required. The company's latest profit outlook came in significantly above estimates and management expects to deliver EBITDA growth of around 7% p.a through to 2028 as its regulated asset base expands to match the growing demand.

While fundamentally a defensive play, E.ON offers solid upside given it trades on one of the most attractive valuations in the sector, with the manager noting that it appears to have slipped off other investors' radar since the sale of its generation assets. In addition, the company offers an attractive dividend yield of 4.3%.

Since the beginning of the year, its weighting within the portfolio has grown steadily, as the manager looked to reduce direct power price exposure, with E.ON now sitting just outside the top 10 holdings.

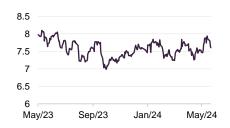
Figure 13: E.ON (EUR)



Source: Bloomberg



Figure 14: Terna (EUR)



Source: Bloomberg

Terna

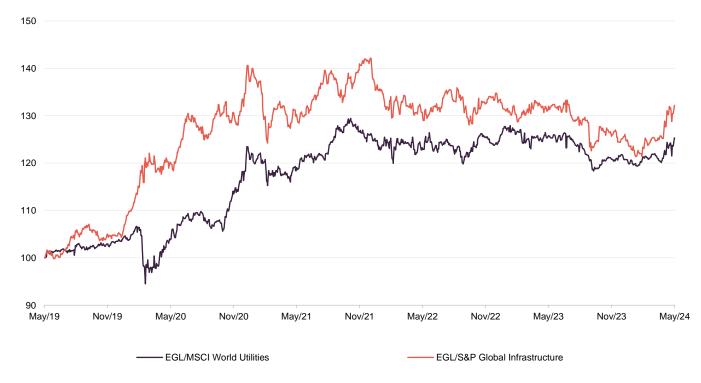
Terna is another regulated network provider capitalising on the growing demand for grid infrastructure development. The Italian energy utility is responding to government targets to generate 65% of its electricity from renewable energy sources by 2030 (almost double the existing output), phasing out coal by 2028 and reducing gas-fired power stations.

During its recent Q1 earnings update, the company announced a 65% increase in capital expenditure compared to the previous plan, up to €16.5bn and mostly in the regulated business. This is expected to drive around an 8% p.a increase in the company's mostly regulated earnings over this period.

The company is able to deliver a reliable dividend which currently sits at 4.1% and this is expected to grow comfortably ahead of inflation at an annual minimum rate of 4% over the next four years. It does trade at a slight premium to its peer group, reflecting the quality of its operations, with the EGL manager happy to gain exposure to the structural upside which exists across European transmission and distribution energy markets through the reliable energy giant.

Performance

Figure 15: EGL's NAV total return relative to benchmark indices, over five years to 31 May 2024



Source: Morningstar, Marten & Co



Figure 16: Cumulative total return performance over periods ending 31 May 2024

	3 months (%)	6 months (%)	1 year (%)	3 years (%)	5 years (%)	From launch ¹	Volatility ² (%)
EGL NAV	16.3	14.6	7.7	29.6	66.0	105.6	29.9
EGL share price	21.8	12.1	(6.9)	13.0	68.0	126.9	38.9
MSCI World Utilities	12.6	10.6	8.0	23.3	32.6	62.9	27.6
S&P Global Infrastructure	8.3	9.0	6.9	27.8	25.6	48.7	30.3
MSCI World	1.7	13.6	19.6	36.4	83.5	138.9	25.1
MSCIUK	8.2	12.5	12.3	34.9	39.1	60.5	27.9

Source: Morningstar, Marten & Co. Note 1) EGL was launched on 26 September 2016. Note 2) Volatility is the annualised standard deviation of daily returns over five years.

Up-to-date information on EGL is available on the QuotedData website.

Despite recent challenges, EGL's long-term performance remains well ahead of both the wider utilities and infrastructure sectors, highlighting the benefits of its diversified portfolio and the manager's ongoing execution. Notably, both lines have begun to head higher in recent times, particularly the infrastructure comparison, highlighting again the recent momentum of the utilities sector.

The first point to make regarding Figure 16 is how well EGL has performed over the long term. This is particularly notable given shares are still down 7% over the past year. The chart also highlights the extent of the divergence that has opened up across global markets over the last year, with the returns of the MSCI World index in stark contrast to the other sectors thanks to the AI bonanza which dragged global indices forward in 2023. Promisingly, the outlook for EGL continues to improve as strong fundamentals and slowly changing market sentiment drive returns.

Premium/(discount)

EGL experienced a 23% swing in its discount over the past year.

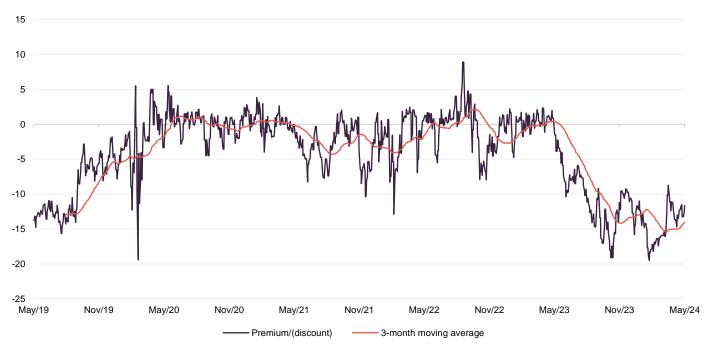
Over the 12-month period ended 31 May 2024, EGL's shares have traded between a 19.5% and 1.4% discount to NAV. The average over that period was a 10.3% discount. As of publishing, EGL was trading at a 11.7% discount.

EGL has seen a 23.5% swing in its discount over the past year, reflecting the dramatic turn of fortunes experienced by both EGL and the broader sector. That it traded at a premium (and was issuing shares in response to daily demand) less than one year ago provides some context for the de-rating.

As we have discussed, while some re-pricing was justified, the indiscriminate selling across the listed infrastructure and utilities sector and in EGL in particular has gone well beyond the mechanical impact of higher interest rates. Although this has certainly led to some short-term headaches, it has created opportunities and we have seen the manager be proactive, capitalising on depressed valuations in the sector and laying the foundation to continue its long track record of outperformance.



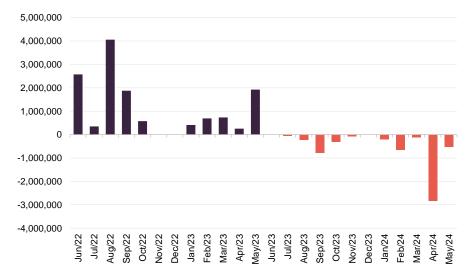
Figure 17: EGL premium/(discount) over five years to 31 May 2024



Source: Morningstar, Marten & Co

The recent rebound in its shares also provides cause for optimism, particularly as the rally appears to reflect an appreciation for the fundamental qualities of EGL's portfolio companies (rather than sentiment driven moves which have been a feature of recent market action). While the share price is now well off the cycle lows, the discount remains in double digits. This provides investors with an excellent entry point to a fund which boasts an impressive long-term record and a management team proven as excellent custodians in times of stress.

Figure 18: EGL share buybacks and issuance



Source: Marten & Co



As highlighted in Figure 18, the company has been steadily repurchasing shares to help manage this discount, funded by its borrowing facility. Over the six-month period to 31 March 2023, it repurchased 1.3m shares (£2.1m), with an additional 3.3m repurchased since 31 March.

As noted, Jean-Hugues and the team have traditionally been very calculated with the use of the company's gearing which now sits at 7.9%.

Dividend

EGL is managed to strike a balance between structural capital growth and income, and while much of this note has focused on the portfolio's growth potential, it remains a reliable source of income for investors. As Figure 20 shows, EGL has tended to pay an uncovered dividend in recent years, supplementing its net revenue with modest amounts from its distributable reserves. These reserves remain substantial, amounting to £114m at the end of September 2023. Therefore, in our view, there is minimal likelihood that the board would feel it was unable to pay its target dividend, as is evidenced by its actions in 2020 when COVID knocked companies' distributions.

Supporting this is the ongoing growth of EGL's investment income, with revenue return per share increasing by 11.4% year on year, for the six period to March 31 2024. Due to confidence in its growth prospects, the company announced an increase in its quarterly dividend to 2.05p per share (8.20p per annum) effective from February 2024. At the current share price and increased dividend rate, the company's shares yield around 4.52%.

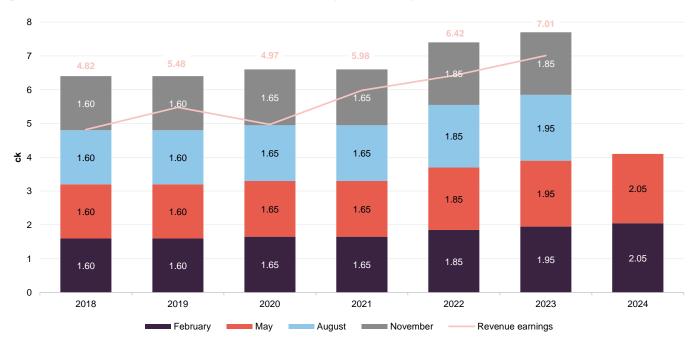


Figure 19: EGL revenue income and dividend by financial year

Source: Ecofin Global Utilities and Infrastructure Trust



Fund Profile

Further information regarding EGL can be found on the manager's website:

uk.ecofininvest.com/funds/eco fin-global-utilities-andinfrastructure-trust-plc Ecofin Global Utilities and Infrastructure Trust Plc is a UK investment trust listed on the main market of the London Stock Exchange (LSE). The trust invests globally in the equity and equity-related securities of companies operating in the utility and other economic infrastructure sectors. EGL is designed for investors who are looking for a high level of income, would like to see that income grow, and wish to preserve their capital and have the prospect of some capital growth as well.

Reflecting its capital preservation objective, EGL does not invest in start-ups, small businesses or illiquid securities, as these may involve significant technological or business risk. Instead, it invests primarily in businesses in developed markets, which have 'defensive growth' characteristics: a beta less than the market average; dividend yield greater than the market average; forward-looking EPS growth; and strong cash-flow generation.

It also operates with a strict definition of utilities and infrastructure as follows:

- electric and gas utilities and renewable operators and developers companies engaged in the generation, transmission and distribution of electricity, gas, liquid fuels and renewable energy;
- transportation companies that own and/or operate roads, railways, and airports; and
- water and environment companies operating in the water supply, wastewater, water treatment and environmental services industries.

EGL does not invest in telecommunications companies or companies that own or operate social infrastructure assets funded by the public sector (for example, schools, hospitals or prisons).

No formal benchmark

EGL does not have a formal benchmark and is not constructed with reference to any index.

EGL does not have a formal benchmark and its portfolio is not constructed with reference to an index. However, for the purposes of comparison, the MSCI World Utilities Index, and the S&P Global Infrastructure Index are the global indices deemed the most appropriate by the manager. The company also supplies data for the MSCI World Index and the All-Share Index in its own literature for general interest. We consider the MSCI World Utilities to be the most relevant – although it should be noted that this index has a strong bias towards US companies and excludes transportation services and some environmental services which EGL may be invested in.



Previous publications

Figure 20: QuotedData's previously published notes on EGL

Title	Note type	
Structural growth, low volatility and high income	Initiation	23 May 2017
Delivering the goods	Update	9 November 2017
On the contrary	Update	29 March 2018
Staying nimble	Annual overview	15 October 2018
Unrecognised outperformance	Update	11 April 2019
Compelling three-year track record	Update	17 October 2019
Resilient income	Annual overview	25 June 2020
A wealth of opportunities	Update	16 December 2020
Happy birthday to ya!	Annual overview	28 October 2021
A portfolio for all seasons	Update	22 November 2022
Utilities and infrastructure at low tide	Annual overview	22 August 2023
Strong outlook as macro gloom lifts	Update	23 January 2024

Source: Marten & Co





IMPORTANT INFORMATION

Marten & Co (which is authorised and regulated by the Financial Conduct Authority) was paid to produce this note on Ecofin Global Utilities and Infrastructure.

This note is for information purposes only and is not intended to encourage the reader to deal in the security or securities mentioned within it.

Marten & Co is not authorised to give advice to retail clients. The research does not have

regard to the specific investment objectives financial situation and needs of any specific person who may receive it.

The analysts who prepared this note are not constrained from dealing ahead of it, but in practice, and in accordance with our internal code of good conduct, will refrain from doing so for the period from which they first obtained the information necessary to prepare the note

until one month after the note's publication. Nevertheless, they may have an interest in any of the securities mentioned within this note.

This note has been compiled from publicly available information. This note is not directed at any person in any jurisdiction where (by reason of that person's nationality, residence or otherwise) the publication or availability of this note is prohibited.

Accuracy of Content: Whilst Marten & Co uses reasonable efforts to obtain information from sources which we believe to be reliable and to ensure that the information in this note is up to date and accurate, we make no representation or warranty that the information contained in this note is accurate, reliable or complete. The information contained in this note is provided by Marten & Co for personal use and information purposes generally. You are solely liable for any use you may make of this information. The information is inherently subject to change without notice and may become outdated. You, therefore, should verify any information obtained from this note before you use it.

No Advice: Nothing contained in this note constitutes or should be construed to constitute investment, legal, tax or other advice.

No Representation or Warranty: No representation, warranty or guarantee of any kind, express or implied is given by Marten & Co in respect of any information contained on this note.

Exclusion of Liability: To the fullest extent allowed by law, Marten & Co shall not be liable for any direct or indirect losses, damages, costs or expenses incurred or suffered by you arising out or in connection with the access to, use of or reliance on any information contained on this note. In no circumstance shall Marten & Co and its employees have any liability for consequential or special damages.

Governing Law and Jurisdiction: These terms and conditions and all matters connected with them, are governed by the laws of England and Wales and shall be subject to the exclusive jurisdiction of the English courts. If you access this note from outside the UK, you are responsible for ensuring compliance with any local laws relating to access.

No information contained in this note shall form the basis of, or be relied upon in connection with, any offer or commitment whatsoever in any jurisdiction.

Investment Performance Information: Please remember that past performance is not necessarily a guide to the future and that the value of shares and the income from them can go down as well as up. Exchange rates may also cause the value of underlying overseas investments to go down as well as up. Marten & Co may write on companies that use gearing in a number of forms that can increase volatility and, in some cases, to a complete loss of an investment.

QuotedData is a trading name of Marten & Co, which is authorised and regulated by the Financial Conduct Authority.

50 Gresham Street, London EC2V 7AY 0203 691 9430

www.QuotedData.com

Registered in England & Wales number 07981621, 2nd Floor Heathmans House, 19 Heathmans Road, London SW6 4TJ Edward Marten (em@quoteddata.com)

Nick Potts (np@quoteddata.com)

Colin Edge (ce@quoteddata.com)

Eiman Ali (ea@quoteddata.com)

Aiman Shaikh (as@quoteddata.com)

INVESTMENT COMPANY RESEARCH:

Matthew Read (mr@quoteddata.com)

James Carthew (jc@quoteddata.com)

David Johnson (dj@quoteddata.com)

Andrew Courtney (ac@quoteddata.com)

Richard Williams (rw@quoteddata.com)

Harry Hartigan (hh@quoteddata.com)