



Polar Capital Global Financials Trust

Investment companies | Update | 13 June 2024

Handful of themes to drive performance

Polar Capital Global Financials Trust (PCFT) has had a good six months both in NAV terms, where returns have been ahead of both its benchmark and the global index, and in price terms, as the discount has narrowed. Next year's liquidity opportunity (see page 11) ought to help the discount narrow further.

It is early days, but the team reviewed the investment process with the hiring of Tom Dorner. Active share has increased, and the trust has reduced its exposure to banks (which has been a headwind to performance historically). The managers are cautiously optimistic. As we explore in this note, they have identified five core themes that they feel will help drive further outperformance: alternative asset managers; a strong pricing environment for reinsurance companies; growth and reform within emerging markets; undervalued small- and mid-caps; and a need to be selective in PCFT's exposure to banks.

Growing income and capital from financials stocks

PCFT aims to generate a growing dividend income, together with capital appreciation. It invests primarily in a global portfolio, consisting of listed or quoted securities issued by companies in the financial sector. This includes banks, life and non-life insurance companies, asset managers, stock exchanges, speciality lenders and fintech companies, as well as property and other related sub-sectors.

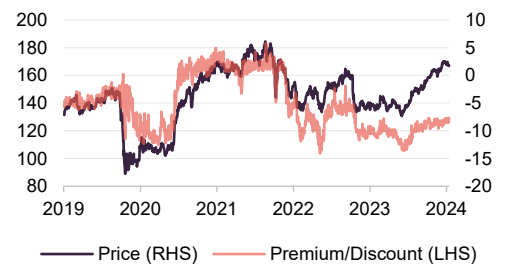
Year ended	Share price total return (%)	NAV total return (%)	MSCI ACWI Financials (%)	MSCI ACWI (%)
31/05/2020	(16.6)	(14.5)	(13.9)	7.5
31/05/2021	62.3	45.2	38.1	23.4
31/05/2022	(6.2)	2.3	6.8	5.1
31/05/2023	(8.8)	(3.9)	(3.9)	2.6
31/05/2024	28.8	25.5	26.8	20.3

Source: Morningstar, Marten & Co

Sector	Financials and financial innovation
Ticker	PCFT LN
Base currency	GBP
Price	166.8p
NAV	180.7p
Premium/(discount)	(7.7%)
Yield	2.7%

Share price and discount

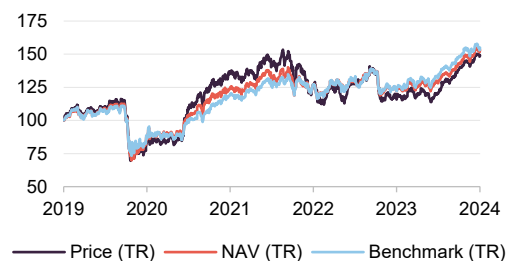
Time period 31/05/2019 to 11/06/2024



Source: Morningstar, Marten & Co

Performance over five years

Time period 31/05/2019 to 31/05/2024



Source: Morningstar, Marten & Co, benchmark is MSCI ACWI Financials Index

This marketing communication has been prepared for Polar Capital Global Financials Trust Plc by Marten & Co (which is authorised and regulated by the Financial Conduct Authority) and is non-independent research as defined under Article 36 of the Commission Delegated Regulation (EU) 2017/565 of 25 April 2016 supplementing the Markets in Financial Instruments Directive (MIFID). It is intended for use by investment professionals as defined in article 19 (5) of the Financial Services Act 2000 (Financial Promotion) Order 2005. Marten & Co is not authorised to give advice to retail clients and, if you are not a professional investor, or in any other way are prohibited or restricted from receiving this information you should disregard it. Charts and data are sourced from Morningstar unless otherwise stated. Please read the important information at the back of this document.



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Domicile	England & Wales
Inception date	1 July 2013
Manager	Nick Brind, George Barrow and Tom Dorner
Market cap	507.9m
Shares outstanding (exc. treasury shares)	304.498m
Daily vol. (1-yr. avg.)	688,201 shares
Net gearing	3.6%

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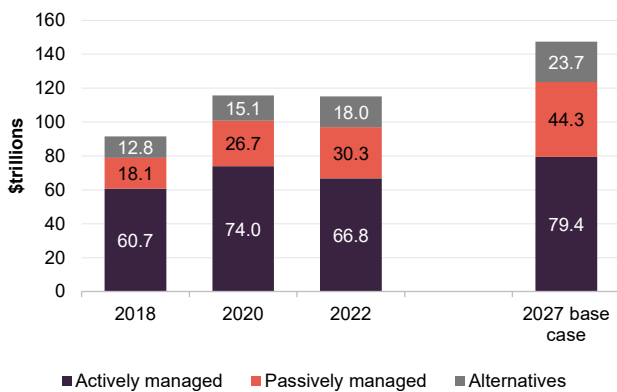
Market backdrop – five themes

Currently, PCFT’s managers are expressing five main themes within the portfolio: alternative asset managers; a strong pricing environment for reinsurance companies; growth in financial services and reform within emerging markets; undervalued small- and mid-caps; and a need to be selective in PCFT’s exposure to banks.

Good outlook for alternative asset managers

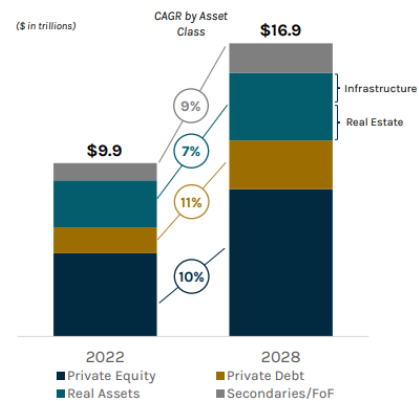
The first of these themes aims to capture the structural tailwinds that are favouring alternative asset managers and driving the growth of AUM in this area. This is represented within the portfolio with positions in stocks such as Ares, CVC, ICG, KKR, and Macquarie.

Figure 1: Global AUM by asset class



Source: PwC Global AWM & ESG Research Centre, Refinitiv Lipper, Preqin

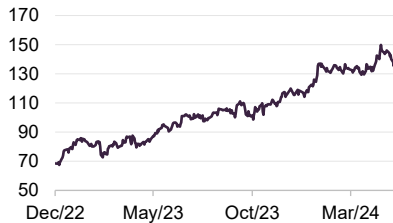
Figure 2: Projected industry growth in alternative asset classes



Source: Ares Capital Management, based on Preqin Future of Alternatives 2028.

PwC’s 2023 global asset and wealth management survey reckoned that the fastest-growing parts of the asset management industry between then and 2027 would be low margin passive investments, such as ETFs, and relatively high margin alternatives. Data from Ares Capital Management’s latest presentation, based on Preqin’s Future of Alternatives 2028 report published in October 2023, is even more optimistic, suggesting that AUM in the areas that it focuses on could grow by 70% between 2022 and 2028.

Figure 3: Ares Capital Management (USD)



Source: Bloomberg

Ares Management (aresmgmt.com) offers exposure to credit, real estate, private equity, and infrastructure. It is a global business with about \$428bn of AUM and around 2,900 employees distributed across 39 offices. It has grown both organically and by acquisition, most recently buying AMP Infrastructure Debt in 2022 and Landmark Partners and Black Creek Group in 2021.

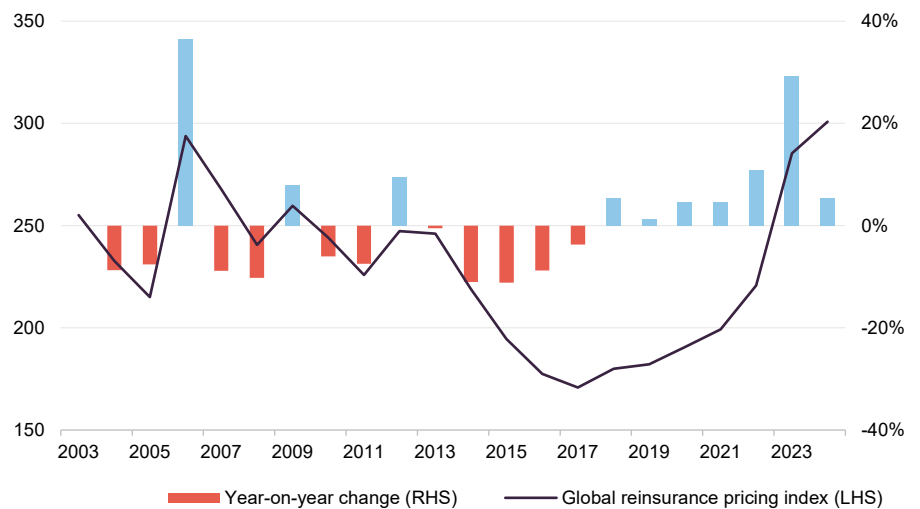
Ares feels that in addition to benefitting from the underlying growth of the alternatives market, it has an opportunity to take market share in what remains a fragmented market. Even with \$428bn of AUM, its share of the addressable market in each of its chosen specialities is less than 1%.

Good pricing environment for reinsurance stocks

As natural disasters proliferate, reinsurance rates have been climbing. Rates in Asia and the US have been hitting new all-time highs, and the rate in Europe is as high as it has been since the GFC.

PCFT has exposure to this theme through positions in stocks such as Munich Re, Arch, Renaissance Re, Everest, and Berkshire Hathaway.

Figure 4: Guy Carpenter Property Catastrophe Rate on Line Index



Source: Bloomberg

Figure 5: Munich Re (EUR)

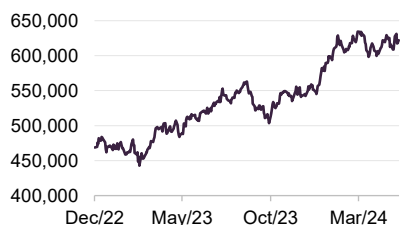


Source: Bloomberg

In addition to its reinsurance activities, Munich Re (munichre.com/en) owns ERGO, one of the largest insurance groups in Europe. Profitability has improved significantly thanks to higher investment returns (a positive side-effect of higher rates) and strong pricing. This fed through into 34% EPS growth in 2023 and ROE of 15.7%, towards the top end of the company's target range for 2025. That momentum has continued into 2024, with earnings coming in well ahead of analysts' estimates.

Berkshire Hathaway (berkshirehathaway.com) will be well known to many readers. Its insurance and reinsurance activities are a key part of its business (42% of profits for 2023), but the full portfolio also includes freight rail transportation, utilities and

Figure 6: Berkshire Hathaway A (USD)



Source: Bloomberg

energy, manufacturing services and retailing, as well as an investment portfolio with stakes in many other companies.

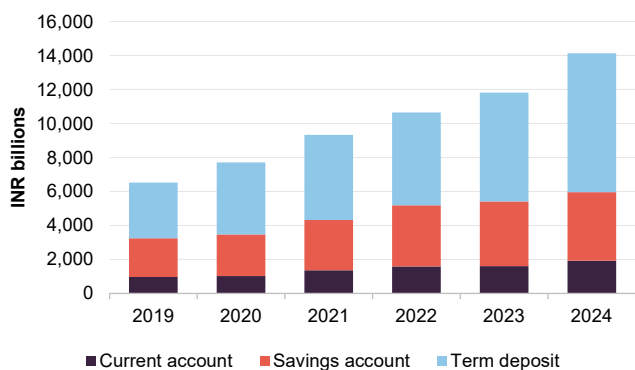
It is the largest stock in PCFT's benchmark, larger even than JPMorgan Chase and Visa. The managers observe that the insurance operations and the investment portfolio have been driving returns while the railroad network and the utilities and energy divisions have been detractors, the latter on lawsuits linked to Californian wildfires.

PCFT's position has been trimmed recently as the managers say that they see a lack of catalysts for further outperformance outside of a sharp correction in equity markets. If markets did crack, Berkshire Hathaway should be buoyed by its high liquidity position (\$182bn), and it may be that Warren Buffet would then see more value in markets and seek to take advantage of this.

Ongoing growth and structural reforms in emerging markets

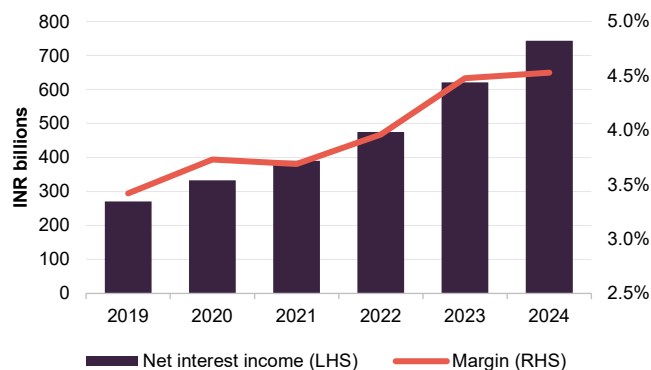
PCFT's managers like emerging markets for their structural growth potential. Demographic trends are often favourable, but much of the growth opportunity comes from selling financial services to customers who have never had access to these products in the past. Embracing technology (such as mobile banking) and a lack of legacy infrastructure enhances the profitability of these services.

Figure 7: ICICI deposit growth



Source: ICICI

Figure 8: ICICI net interest income and margin

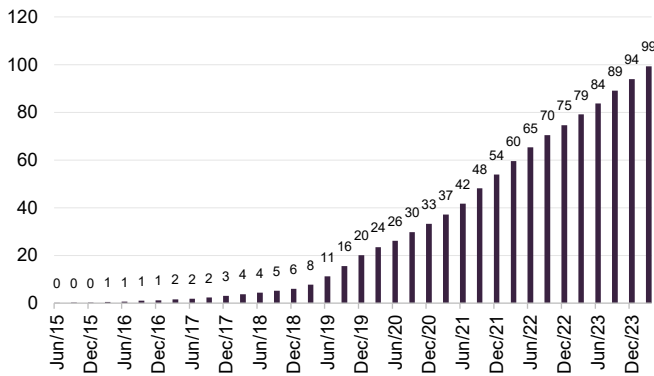


Source: ICICI

As one example, ICICI (icicibank.com), which PCFT has favoured in place of HDFC recently, is India's second-largest bank (behind HDFC). As Figure 7 illustrates, it has experienced fairly rapid growth in recent years, and – as can be seen in Figure 8 – its profitability has been enhanced by expanding margins.

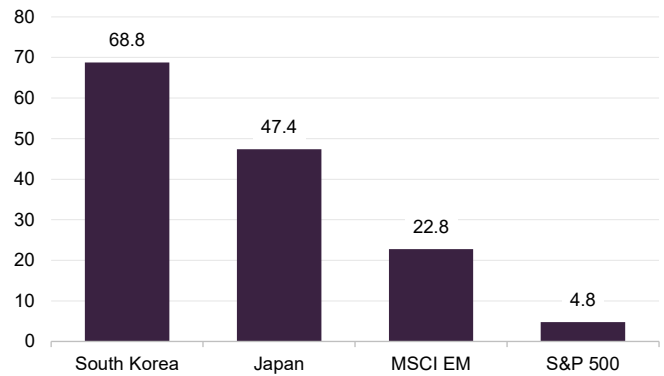
Another good example of this phenomenon is Brazil's Nu (investidores.nu/en), which serves customers across Brazil, Mexico, and Colombia. From its launch in 2014, Nu has grown to be the largest digital banking platform in the world outside of Asia. It broke through the 100m customer mark in May 2024. Remarkably, it now serves 54% of the adult population of Brazil. That growth has fed into a tripling of revenue over the past two years, and a shift from losses of \$45.1m in Q1 2022 to profits of \$378.8m in Q1 2024.

Figure 9: Nu quarterly customer numbers (millions)



Source: Nu

Figure 10: Proportion of stocks trading below book value



Source: Polar Capital Global Financials, based on work by Jefferies, as at February 2024.

The story in emerging markets is wider than just fast-growing companies, however. PCFT has a stake in KB Financial Group (kbf.com/eng), which offers a broad range of financial services to customers in South Korea. Here part of the attraction was Korea's corporate governance reforms, which are focused on driving up returns to shareholders. As in Japan, too many companies in Korea were trading far below book value. KB Financial is trading on a price/book ratio of 0.52x.

Figure 11: KB Financial (KRW)



Source: Bloomberg

With a tier 1 capital ratio of 15.3%, KB Financial has one of the strongest balance sheets in the Korean banking sector and, by implication, scope to increase distributions to investors. 2023's dividend was covered 3.8x by earnings and buybacks over the year were quite modest, with just 2.8% of shares in issue retired at a cost of KRW600bn.

KB Financial says that it has made ESG a core part of its business, making it into the Dow Jones Sustainability Index (DJSI) World Index for eight consecutive years and becoming the first Korean financial institution to achieve the highest rating (AAA) in the MSCI (Morgan Stanley Capital International) ESG evaluation.

Opportunities in unloved small- and mid-caps

While small- and mid-cap banks have de-rated relative to their larger peers, PCFT's managers see an opportunity in this part of the market as M&A activity picks up.

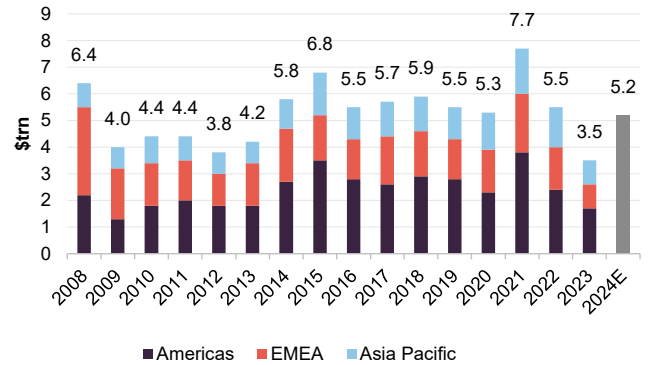
Last month, PCFT's managers highlighted the bid approach by BBVA for Banco de Sabadell (which faces political opposition in Spain and so may not proceed), the potential for consolidation amongst the Italian banks, and a string of other possible deals in Europe, including bancassurance-type consolidations as regulations allow lower capital requirements against insurance business than banking activities.

Figure 12: MSCI ACWI small cap financials relative to MSCI ACWI financials



Source: Bloomberg

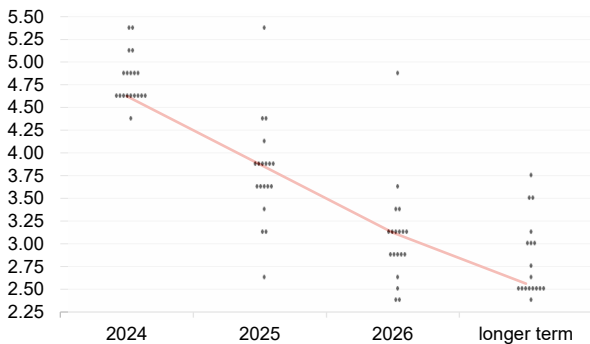
Figure 13: Announced M&A volume by region



Source: Polar Capital Financials, based on data from Morgan Stanley as at March 2024.

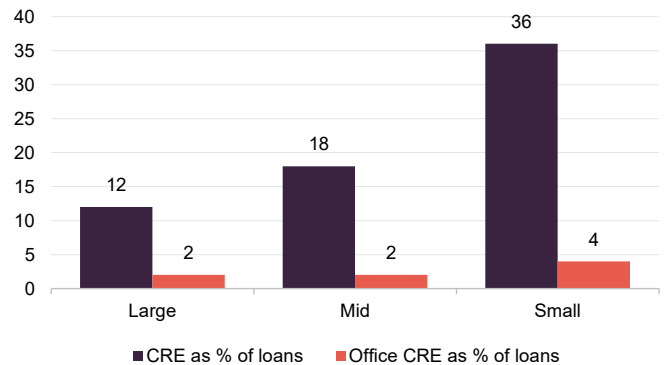
Selective in exposure to banks

Figure 14: Fed dot plot



Source: Bloomberg

Figure 15: US bank exposure to commercial real estate loans



Source: Polar Capital Global Financials

The boost that higher interest rates provided has worked its way through into banks' margins, and now analysts are anticipating rate cuts. How far and how fast rates fall is very much up for debate, however. In the US, stubborn inflation and a strong economy have delayed rate cuts again. By contrast, the ECB has already cut rates by 0.25% to 3.75% this month.

PCFT's managers have said previously that banks make most of their profit margin on the first 2.5% of interest rates, which – as Figure 14 shows – is about as low as members of the US Federal Reserve expect rates to go over the longer term.

It is also notable that most banks have not been much affected by defaults. Nevertheless, the managers are cautious about banks' exposure to commercial real estate and office properties, in particular. In the US, this is more of a potential

problem for smaller banks, and this was one reason why PCFT's exposure to this part of the sector has been cut.

However, PCFT's managers recognise these challenges and therefore remain cautious on banks. However, as illustrated by the chart in Figure 16, which shows the relationship between price/book ratios and subsequent three-year share price performance, the indication is that banks are offering decent upside based on current valuations.

Figure 16: Starting price to book of global banks versus subsequent three-year total returns

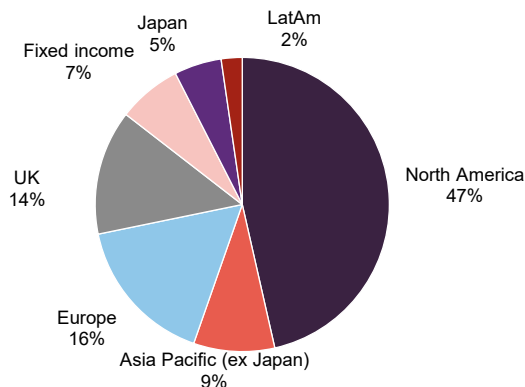


Source: Polar Capital Global Financials, from Bloomberg, April 2024 based on MSCI ACWI Banks Index

As the list of PCFT's 10-largest holdings shows in Figure 19, PCFT has recently increased its exposure to Goldman Sachs, Barclays, Citigroup. The managers feel that there is greater opportunity for these banks to profit from their investment banking activities currently. In Barclays' case, investors' disillusionment with the story (and perhaps the general lack of interest towards UK stocks) means that the shares are trading on a price/book ratio of just 0.56x.

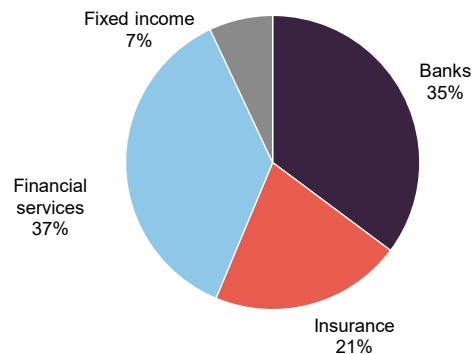
Portfolio – asset allocation

Figure 17: PCFT geographic exposure as at 30 April 2024



Source: Polar Capital Global Financials Trust

Figure 18: PCFT sector exposure as at 30 April 2024



Source: Polar Capital Global Financials Trust

At the end of April 2024, there were 81 positions in PCFT's portfolio. Since we last published (using data as at 30 November 2023), the trust's exposure to Asia has reduced in favour of the UK and, to a lesser extent, Japan. There has also been quite a big shift out of PCFT's exposure to banks in favour of financial services, reflecting the managers' more selective approach to the sector discussed above.

Top 10 holdings

Figure 19: Top 10 holdings as at 30 April 2024

	Country/region	Subsector	30/04/2024 (%)	30/11/2023 (%)	Change (%)
JPMorgan	United States	Banks	6.7	6.4	0.3
Mastercard	United States	Financial services (payments)	5.4	5.6	(0.2)
Chubb	United States	Insurance	3.6	4.1	(0.5)
Wells Fargo	United States	Banks	2.9	2.7	0.2
Visa	United States	Financial services (payments)	2.6	4.3	(1.7)
UniCredit	Italy	Banks	2.5	-	2.5
Goldman Sachs	United States	Banks	2.3	-	2.3
Citigroup	United States	Banks	2.3	-	2.3
Barclays	United Kingdom	Banks	2.2	-	2.2
ICICI	India	Banks	2.2	0.9	1.3
Total			32.7		

Source: Polar Capital Global Financials Trust. Note 1) Percentage of gross assets.

Since we last published (using data as at end October 2023, Berkshire Hathaway, Arch Capital, Marsh McLennan, RenaissanceRe Holdings, and Bank of America have dropped out of the top 10 holdings, to be replaced by UniCredit, Goldman Sachs, Citigroup, Barclays, and ICICI.

Unicredit

Whilst it is headquartered in Italy, Unicredit (unicreditgroup.eu/en) is a pan-European bank with 15m customers and a presence in Italy, Germany, Central and Eastern Europe. It owns HypoVereinsbank, Bank Austria, and Zagrebačka banka.

Q1 2024 results showed net revenue up 7% year-on-year, net profit up 24% helped by an improvement in its cost/income ratio, and EPS up 41.8% helped by buybacks. The bank's CET1 capital ratio rose to 16.2%, well above its target of 12.5%–13% and despite €8.6bn of distributions in 2023.

Goldman Sachs

Over the first quarter of 2024, Goldman Sachs (goldmansachs.com) was the leading player in announced and completed M&A, according to Dealogic. For that quarter, Goldman Sachs reported net revenues of \$14.2bn (up 16% year-on-year) and net earnings of \$4.13bn (up 28%).

Citigroup

By contrast, Citigroup's ([citigroup.com](https://www.citigroup.com)) first quarter results showed falling revenues (down 2% year-on-year) and EPS (down 28%). However, within that, and reflecting the managers' thesis, its investment banking fees were up strongly – by 62% in debt capital markets and by 57% in equity capital markets. The bank is seeking to improve its profitability through cost savings – targeting a reduction in annual expenses of \$2bn–\$2.5bn in the medium term (on forecast expenses of about \$53.5bn–\$53.8bn for FY 2024).

Performance

PCFT's performance has been covered in our previous notes, a list of which is provided on page 14. Since we last published a note, there has been a recovery in PCFT's performance relative to its benchmark.

Figure 20: PCFT NAV total return relative to MSCI ACWI Financials over five years ended 31 May 2024



Source: Morningstar, Marten & Co

As Figure 21 shows, PCFT is now well ahead of its benchmark since the trust was restructured in April 2020. Encouragingly, the sector has also outperformed the wider global index over that period as well, despite the distorting effect that AI-related mega caps have had on returns over the past year or so.

Figure 21: Cumulative total return performance over periods ending 31 May 2024

	3 months (%)	6 months (%)	1 year (%)	3 years (%)	Since 22 April 2020 ¹ (%)	5 years (%)	Since launch (%)
PCFT price	7.1	23.3	28.8	10.1	93.5	49.0	131.4
PCFT NAV	7.3	18.5	25.5	23.3	101.6	53.2	153.7²
MSCI ACWI Financials	4.5	15.8	26.8	30.2	94.2	54.9	164.9
MSCI AC World Index	3.1	13.5	20.3	29.7	73.6	72.0	324.1

Source: Morningstar, Marten & Co. Note 1) 22 April 2020 was the date of PCFT's reconstruction- see page 13. Note 2) Based on data supplied by the manager, the return on the portfolio since launch has been 162.3%. This return adjusts for the dilutive effect on NAV returns of PCFT's subscription shares.

Part of the pitch for PCFT at launch was that it offered an easy way for UK investors to diversify their banks exposure away from the narrow clutch of UK banks that were facing a number of strategic challenges. Since then, the outlook for some of these banks has changed – as is reflected in the managers' decision to include Barclays within the portfolio. However, the original premise worked well.

Figure 22: Total returns of PCFT versus UK banks to 31 May 2024

	1 year (%)	3 years (%)	Since 22 April 2020 ¹ (%)	5 years (%)	Since launch (%)
PCFT price	28.8	10.1	93.5	49.0	131.4
PCFT NAV	25.5	23.3	101.6	53.2	153.7¹
Barclays	52.8	36.3	186.2	71.5	12.9
HSBC	30.5	86.9	115.1	39.0	82.5
Lloyds	33.1	29.4	118.7	16.8	27.1
NatWest	30.1	79.5	260.6	90.6	52.1
Standard Chartered	26.5	64.0	120.5	24.0	(30.0)

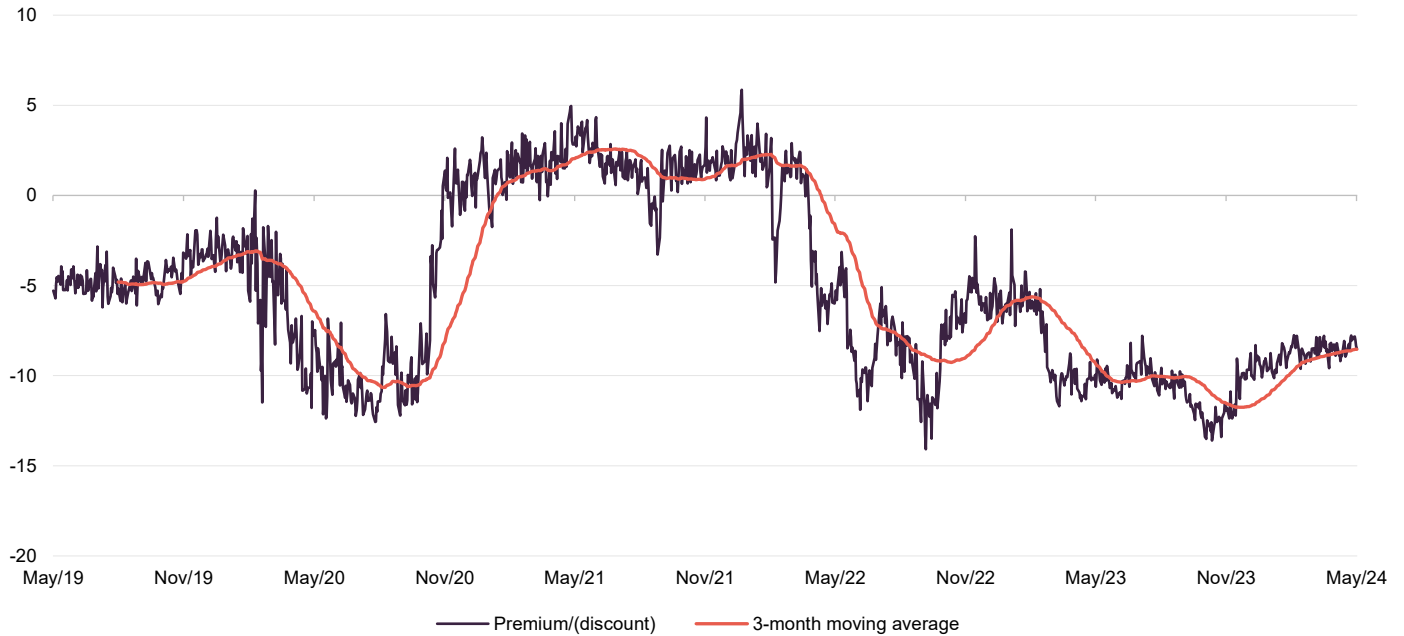
Source: Morningstar, Bloomberg. Note 1) 22 April 2020 was the date of PCFT's reconstruction- see page 13. Note 2) Based on data supplied by the manager, the return on the portfolio since launch has been 162.3%. This return adjusts for the dilutive effect on NAV returns of PCFT's subscription shares.

Premium/discount

Over the 12 months ended 31 May 2024, PCFT's discount moved within a range of 7.7% to 13.6% and averaged 10.0%. At 12 June 2024, PCFT was trading on a discount of 7.7%.

The improvement in PCFT's rating since we last published has mirrored the improvement in PCFT's relative performance that we referred to earlier. The managers also highlight next year's liquidity opportunity (the first of a series of five-yearly tender offers), which ought to mean that the discount continues to narrow between now and then.

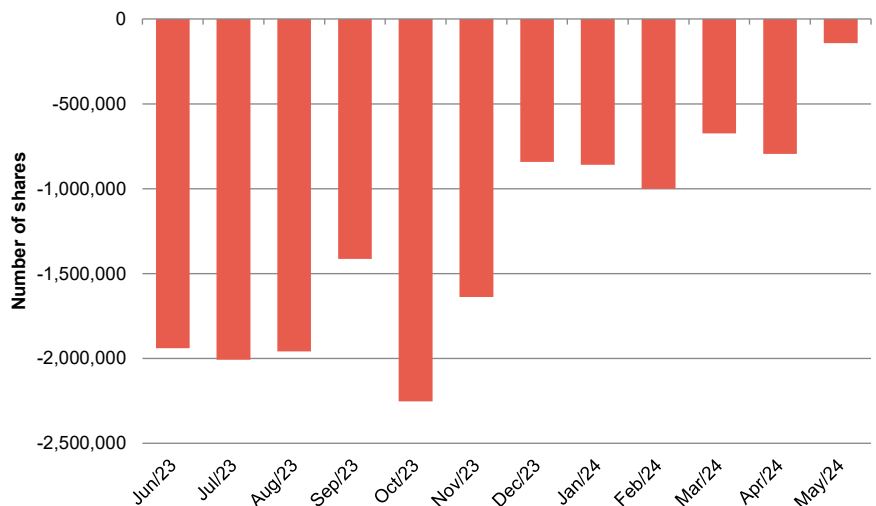
Figure 23: PCFT's premium/(discount) over the five years to 31 May 2024



Source: Morningstar, Marten & Co

PCFT's discount has been trending in over the last six months or so, helped by the good performance that we have discussed above, buybacks (as shown in Figure 24), and the approaching liquidity event next year.

Figure 24: PCFT buybacks since 1 June 2023



Source: Polar Capital Global Financials Trust (data to close of business on 31 May 2024).

Fund profile

PCFT looks to grow investors' income and their capital

More information on the trust is available on its website

www.pcgft.com

Benchmarked against MSCI ACWI Financials

Polar Capital Global Financials Trust (PCFT) has twin objectives of growing both investors' income and their capital. Its global mandate makes it a useful alternative for UK-based investors looking to diversify their financials exposure.

PCFT launched on 1 July 2013 with a fixed life. In April 2020, in conjunction with a vote on prolonging the life of the trust, shareholders were offered a cash exit. Holders of 39.1% of PCFT's then-issued share capital opted to sell their shares and the portfolio was reconstructed to facilitate this. At the same time, shareholders overwhelmingly approved an extension of the trust's life beyond May 2020 and the trust now has an unlimited life, but with five-yearly tender offers, the first of which is scheduled for 2025.

Predominantly, the portfolio is invested in listed/quoted securities. The trust may have some exposure to unlisted/unquoted securities, but this is not expected to exceed 10% of total assets at the time of investment.

Since April 2020, the trust's performance benchmark has been the MSCI All-Countries World Financials Net Total Return Index in sterling (MSCI ACWI Financials).

New team member – Tom Dorner

PCFT's AIFM is Polar Capital LLP, which had AUM of £21.9bn at 31 March 2024 and employs 13 investment teams, spread across offices in Europe, the US and Asia. PCFT's lead managers are Nick Brind, George Barrow, and Tom Dorner.

Tom is a recent recruit, having joined the team in December 2023 from abrdn, where he was a senior investment director in the developed markets team and managed the abrdn Europe ex UK Income Equity Fund. Tom was responsible for analytical coverage of European financials and managed a number of other European investment funds during his nine years there. Prior to this, he was an analyst specialising in the European Insurance sector at Citi and Lehman Brothers in London. He qualified as a Chartered Accountant with Ernst & Young in the Insurance Audit practice and has a BA (Hons) in War Studies from Kings College London, and an MA in Philosophy from the University of Nottingham.

Previous publications

QuotedData has published a number of notes on PCFT. You can read these by clicking the links in the table below or by visiting the QuotedData.com website.

Figure 25: QuotedData's previously published notes on PCFT

Don't fear a slowing economy	Initiation	30 April 2019
Banks too cheap to ignore	Update	29 October 2019
New lease of life	Update	22 February 2020
Too much pessimism?	Annual overview	22 October 2020
The tide has turned	Update	25 February 2021
More to go for	Annual overview	18 November 2021
Riding out the storm	Update	5 April 2022
Don't fear the dog that is yet to bark	Annual overview	30 November 2022
Avoiding mishap	Update	7 June 2023
Pessimism overdone, time to buy	Annual overview	12 December 2023

Source: Marten & Co



IMPORTANT INFORMATION

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