



BY MARTEN & Cº

INTERNATIONAL

# **Polar Capital Technology**

Investment companies | Update | 25 June 2024

#### Al caramba!

Polar Capital Technology's (PCT's) manager remains all in on the artificial intelligence (AI) investment theme, having fine-tuned the portfolio towards the 'AI enablers' and 'AI beneficiaries' that it considers will outperform the wider sector over the long-term. It believes that 2024 is set to be a profound moment for AI and a showcase for the rapid rise in its use and capability — with several new large language model launches expected, including Open AI's GPT-5. These launches will not only act as progress waypoints, it adds, but could also improve adoption rates and help embed AI into everyday life.

The manager says that technology company capex – one of its most important data points for gauging future growth prospects – has grown rapidly, with the cloud hyperscalers revising up projections, which the manager says sends a clear signal about the potential size of the AI market. PCT has one of the largest technology investment teams in Europe and a private fund that has been dedicated to AI for almost seven years. This expertise could be better reflected in the trust's rating, which stands at a 6.7% discount.

#### Global growth from tech portfolio

PCT aims to maximise long-term capital growth through investing in a diversified portfolio of technology companies around the world, diversified across both regions and sectors within the overall investment objective to reduce investment risk.

| Year ended | Share<br>price TR<br>(%) | NAV total<br>return<br>(%) | DJ Global<br>Tech TR<br>(%) | MSCI<br>ACWI<br>TR (%) | MSCI<br>UK TR<br>(%) |
|------------|--------------------------|----------------------------|-----------------------------|------------------------|----------------------|
| 31/05/2020 | 48.1                     | 38.3                       | 37.3                        | 7.5                    | (13.2)               |
| 31/05/2021 | 15.8                     | 26.7                       | 30.3                        | 23.4                   | 18.7                 |
| 31/05/2022 | (11.9)                   | (6.5)                      | 0.7                         | 5.1                    | 15.6                 |
| 31/05/2023 | 13.4                     | 13.3                       | 16.2                        | 2.6                    | 1.3                  |
| 31/05/2024 | 35.3                     | 31.3                       | 32.8                        | 20.3                   | 15.8                 |

Source: Morningstar, Marten & Co

| Sector             | Technology an<br>technolog<br>innovatio |
|--------------------|---|
| Ticker             | PCT L                                   |
| Base currency      | GB                                      |
| Price              | 3,400.0                                 |
| NAV                | 3,644.8                                 |
| Premium/(discount) | (6.7%                                   |
| Yield              | N                                       |

## Share price and discount

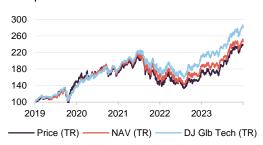
#### Time period 31/05/2019 to 21/06/2024



Source: Morningstar, Marten & Co

#### Performance over five years

#### Time period 31/05/2019 to 31/05/2024



Source: Morningstar, Marten & Co





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| Domicile                                   | England & Wales  |
|--|------------------|
| Inception date                             | 16 December 1996 |
| Manager                                    | Ben Rogoff       |
| Market cap                                 | £4,079.5m        |
| Shares outstanding (exc. treasury shares)  | 120.0m           |
| Daily vol. (1-yr. avg.)                    | 189,984 shares   |
| Net cash                                   | 4.9%             |
| Click for our most r<br>annual overview no |                  |
| Click for an updated factsheet             | d PCT            |
| Click for PCT's pee                        | r group          |



Click to provide feedback to the company



Click if you are interested in meeting PCT's managers



Click for news, research and events





#### Market overview

Fed indicates just one interest rate cut for 2024

As inflation has appeared to be stubbornly sticky at the final portion of its downward trajectory back to the Federal Reserve (Fed)'s 2% target, the Fed has signalled that just one interest rate cut will come this year. Inflation eased to 3.3% in May, and core CPI (which strips out changes for food and energy prices) came in at 3.4% – both slightly below market forecasts.

At the start of 2023, the market had predicted up to six or seven cuts to come in 2024, while in March, the Fed said that it expected to make three cuts this year.

In Europe, the ECB making a 0.25% cut to borrowing costs in the eurozone. However, with the US rate cut cycle being pushed out again, the investment landscape continues to appear challenging.

The manager says that the higher-interest-rate environment seems to be having the desired effect of cooling the US economy, with signs of softening consumer demand, reduced excess consumer savings and a weaker labour market. The Advance Estimate of US real GDP grew by less than expected in the first quarter of 2024, increasing at an annual rate of 1.6% (below forecasts of 2.5%).

The manager notes that the challenging investment environment appears to have been reflected in global equity markets, where gains have continued to be driven by technology (and the significant share price performance of a handful of mega-cap technology stocks in particular). As reflected in Figures 1 and 2, over the first five months of 2024, the Dow Jones Global Technology Index was up 26.9%, while the MSCI All Country World Net Total Return Index was up 11.3% (both dominated by the same mega-cap stocks).

Figure 1: Dow Jones Global Technology Index<sup>1</sup>



Source: Morningstar, Marten & Co. Note 1) Rebased to 100 from 31 May 2021.

Figure 2: Dow Jones Global Technology index relative to MSCI ACWI<sup>1</sup>



Source: Morningstar, Marten & Co. Note 1) Rebased to 100 from 31 May 2021.

Despite the challenging investment environment, nothing has changed in PCT manager Ben Rogoff's outlook for the sector. He states that he remains extremely bullish on artificial intelligence (AI), with innovation, adoption, and capex all experiencing rapid progression.



#### Al innovation continues apace

New large language models, including GPT-5, to launch this year

s

Hardware upgrades expected to incorporate AI functionality

These will act as waypoints for the speed of progress being made

continued apace in 2024, according to the manager. A number of new and vastly improved iterations of large language models (LLM) are expected to be launched this year, including Open Al's GPT-5, Meta's Llama 3 model, and Amazon's 'Olympus' model.

We detailed the evolution of AI and the vast improvements in the capability of the

technology in previous notes on PCT (see page 13 for links), and innovation has

The manager adds that GPT-5, which could launch as early as this summer, is expected to build on the capabilities of its predecessor and be able to perform real-world tasks such as scheduling appointments, managing emails, or making online purchases — all without human oversight.

The manager contends that these products will act as important waypoints to assess the fundamental progress in the underlying AI technology. Far less significant, the manager adds, was the launch earlier this month of 'Apple Intelligence' — Apple's catch-all term for a suite of models that will be embedded in its newer phones, iPads, and Macs. The company has not built generative models of the complexity and scale offered by rivals and instead opted to partner with them (OpenAI, for example) to act as a gateway to other products on the market.

Other product innovations to launch this year include enhanced AI PC models. AI PCs have the ability to learn, adapt and make decisions autonomously, through machine learning algorithms. The computers analyse vast amounts of data, identify patterns, and derive insights without explicit programming. An expectant hardware refresh or upgrade cycle to incorporate AI functionality saw PCT's manager buy back into Dell, having been underweight the legacy hardware company for a number of years.

PCT's manager says that a particularly exciting thought is that the new models will be as bad as they will ever be – i.e. they will only improve from here.

### **Promising adoption rates**

Two-thirds of businesses surveyed say they regularly use generative AI – up from 33% in 2023 Adoption rates are growing just as impressively as innovation, according to the manager. According to the latest McKinsey Global Survey, almost two-thirds of respondents (65%) report that their organisation regularly uses generative AI, almost double the 33% from the 2023 survey. Furthermore, AI adoption in at least one business function has jumped up to 72%, from a rate floating around 50% for the past six years.



100

80

60

40

2017 2018 2019 2020 2021 2022 2023 2024

Figure 3: Global companies that use generative AI or have adopted AI in at least one business function (%)

Source: McKinsey Global Survey on AI, 1,363 participants, 22 February - 5 March 2024

Adoption of AI (%)

This tallies with the findings of tech companies. Both Microsoft and ServiceNow have recently reported that the adoption of their AI products is faster than any previous product.

Use of generative AI (%)

PCT's manager notes that one example of AI adoption and the productivity improvement capability of the technology comes from law enforcement software and hardware provider Axon Enterprise. The AI-powered report-writing software 'Draft One', which can auto-draft reports based on police body-camera footage and sound, was launched to help reduce the length of time police officers spend writing reports (which can be up to 40% of their time). It is saving police officers an hour per day on average on paperwork in the first trials, while a police force in Colorado reported an 82% decline in time spent writing reports and a "substantial" improvement in quality. PCT's manager says that this is just an early glimpse into the kind of AI-driven innovation to come.

#### Al capex explodes

Hyperscaler capex expected to grow 44% year-on-year – upgraded from previous forecasts of 26% and 18% The manager argues that the most important AI datapoint to gauge progress and future growth prospects is the capex numbers. The scale of positive capex revisions at the largest cloud companies such as Amazon Web Services, Microsoft Azure and Google Cloud – named collectively "the hyperscalers" – for this year is enormous, it adds. Hyperscaler capex in 2024 is now expected to grow 44% year-on-year to more than \$170bn in aggregate, up from expectations of 26% (which itself was upgraded from a previous forecast of 18%). This represents the fastest growth since 2018. Technology research firm Gartner states that almost 60% of the hyperscalers' total server spend will be on AI servers.

This gives PCT's manager added confidence in the future of AI, especially given the hyperscalers' visibility into AI product roadmaps. The manager considers that the



Global IT spending forecast to break \$5trn in 2024

meaningful step up in capex in Al sends a clear signal about the potential size and scope of the Al market in the future.

The manager also notes that the AI infrastructure buildout continues too. Gartner has revised higher its 2024 global IT spending growth expectations from 6.8% to 8%, surpassing \$5trn in the process, as shown in Figure 4.

|                         | 2023<br>spend<br>(\$bn) | 2023<br>growth<br>(%) | 2024<br>spend<br>(\$bn) | 2024<br>growth<br>(%) |
|-------------------------|-------------------------|-----------------------|-------------------------|-----------------------|
| Data centre systems     | 236.2                   | 4.0                   | 259.7                   | 10.0                  |
| Devices                 | 664.0                   | (9.1)                 | 687.9                   | 3.6                   |
| Software                | 914.7                   | 12.6                  | 1,042.2                 | 13.9                  |
| IT services             | 1,385.1                 | 6.1                   | 1,519.9                 | 9.7                   |
| Communications services | 1,487.2                 | 3.3                   | 1,551.3                 | 4.3                   |
| Total                   | 4,687.2                 | 3.8                   | 5,061.0                 | 8.0                   |

Data centre spending is expected to see significant acceleration, from 4% in 2023 to 10% in 2024, in large part due to planning for generative AI, according to Gartner. It adds, however, that there are capacity constraints in the semiconductor and data centre markets, as well as bottlenecks around sufficient power and labour supply.

PCT's manager also points to the substantial uplift in spend required on AI servers. For example, the GPU (graphics processing unit) required in an AI server is up to 25x more expensive than the CPU (central processing unit) used in a general-purpose server.

In the semiconductor market, Advanced Micro Devices suggests that the AI chip total addressable market (TAM) could be \$400bn by 2027. This implies a CAGR of around 70% from the \$45bn AI chip market in 2023. There are a number of assumptions used in this estimate, including a quadrupling of the user base and a 5x uplift in usage per user from current numbers but, as the manager notes, a \$400bn AI chip market implies 10m AI servers by 2027 (1.9m today) and \$1.1trn total data centre spend in 2027.

Despite a 13.9% forecast growth in spend on software in 2024, as shown in Figure 4, PCT's manager believes that the software sector looks increasingly exposed as a loser in the AI race. Investment in AI, the manager argues, is crowding out spend on other technology sectors, including software, and it says this is likely to heighten as the prevalence of AI grows. Capex spending will be focused on semiconductors, networks, and infrastructure at the likely expense of software, the manager says, adding that it is unsure if the benefits of AI will translate to applications and whether 'pre-AI' software companies are best placed to capture them. This has been reflected in PCT's portfolio, with software now making up just 18.4% of exposure (down from 25.1% at the end of 2023, with the company exiting Workday and Salesforce) and semiconductors exposure growing to 38.6% (from 26.9%). The manager notes that the exception to these concerns is cybersecurity,



highlighting the broadening threats from AI with cybersecurity stocks the likely beneficiaries.

#### Al risks continually evolving

The manager believes that it is still very early days in the AI growth story, but is very mindful of the risks to the speed of progress. GPT-5 will be a key indicator of the rate of progression being achieved, it says. It is possible that the intensity of demand for – and the speed of adoption of – AI will subside, and monetisation of AI products disappoint, the manager contends.

A major risk is also that heightened regulation is introduced that may slow Al proliferation, the manager adds. As well as the potential impact on the employment market, it says governments may act to curb cyber-attacks. Incidence of ransomware attacks was up almost 70% year-on-year in 2023, as hackers used Al tools to create malware. According to Microsoft, the number of password attacks per second went up from 579 in 2021 to 1,287 in 2023, while phishing attacks (incorporating elements such as deepfakes and voice cloning) have become more sophisticated with the use of Al.

The manager also notes that government scrutiny of the use of AI, and its impact on privacy and jobs, is likely to come in some form or another. The Artificial Intelligence Act came into effect in the EU this year, setting rules to establish obligations for providers and users depending on the level of risk from AI. There is also the ongoing risk of legal challenges around the ownership of copyright and IP of material that is used to train AI models that have yet to be resolved.

**Asset allocation** 

At the end of May 2024, there were 97 stocks in PCT's portfolio (marginally down from 100 six months ago as the manager narrows in on what it believes are Al beneficiaries or enablers). The portfolio remains benchmark-aware to express the best that the index has to offer, and to help manage risk.

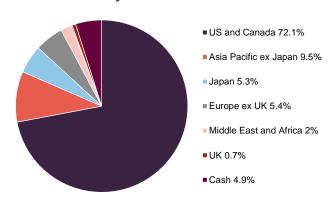
The portfolio's active share has trended higher over recent years, in part due to higher concentration in the index, as well as larger individual stock bets. The portfolio may be managed in a benchmark-aware style, but the manager is happy to have zero weightings in index names when he feels that their growth prospects do not merit their inclusion within the portfolio.

Cash and equivalents, which includes puts on the Nasdaq, was 4.9% of the portfolio at the end of May.

Heightened regulation remains a risk to growth of AI, as AI-fuelled cyber-attacks rocket

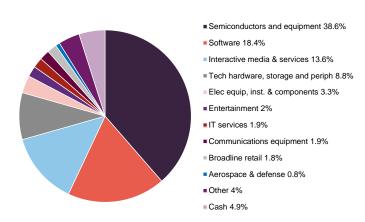


Figure 5: Geographic exposure as at 31 May 2024



Source: Polar Capital Technology Trust, Marten & Co

Figure 6: Sector exposure as at 31 May 2024



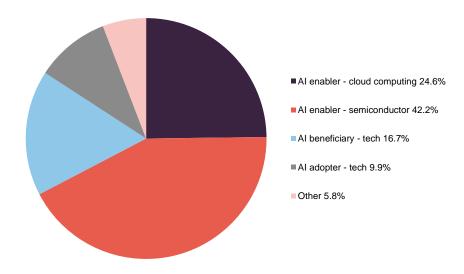
Source: Polar Capital Technology Trust, Marten & Co

The most significant change in sector exposure, as shown in Figure 6, has been an uplift in exposure to the semiconductor sector at the expense of software – reflecting the fund's amplified focus on AI spend. The manager does not try to add value through geographic asset allocation and its exposure here has remained relatively static over the last six months.

#### All in on Al

In our previous note, published in January 2024, we showed how PCT's portfolio exposure had evolved and narrowed overwhelmingly towards stocks that the manager believes to be AI enablers (leaders in AI innovation) or beneficiaries (companies expected to benefit from the ascent of AI).

Figure 7: PCT portfolio exposure to Al beneficiaries and Al enablers at 31 May 2024



Source: Polar Capital Technology Trust



As Figure 7 illustrates, 83.5% of stocks in the portfolio are now categorised in this way (up from 79.5% six months ago), which increases to 93.4% when stocks that the manager has classified as 'Al adopters' (companies aggressively adopting Al but it is not clear whether this will provide sufficient competitive differentiation in the longer term) are included. The manager stresses the importance of remaining liquid and open-minded on all technology stocks, cognisant of potential valuation traps developing as the Al narrative rapidly shifts.

#### 10 largest holdings

There have been a number of changes to the constituents of PCT's top 10 holdings over the past six months, as the manager continues to make tweaks to the portfolio to reflect its conviction on AI and its views on the likely winners and losers. NVIDIA's extraordinary growth over the last year (reflecting its leading role in supplying the high-power chips needed for the parallel processing that AI requires as the technology expands) has seen it become PCT's largest holding by some margin. The manager adds that the higher-for-longer interest rate environment has meant that a broadening out of AI winners to the small- and mid-cap sector, which we wrote about in our last note, published in January 2024, has yet to play out. When rates finally do start to fall, a small- and mid-cap reversion should occur, the manager says.

Figure 8: Profile of top 10 holdings at 31 May 2024

| Company                | Country         | Mkt cap<br>(\$bn) <sup>1</sup> | % of NAV<br>31/05/24 | % of NAV<br>31/12/23 | Change<br>(%) |
|------------------------|-----------------|--------------------------------|----------------------|----------------------|---------------|
| NVIDIA                 | US              | 3,113                          | 11.7                 | 6.9                  | 4.8           |
| Microsoft              | US              | 3,343                          | 8.8                  | 10.3                 | (1.5)         |
| Alphabet               | US              | 2,228                          | 7.2                  | 6.2                  | 1.0           |
| Apple                  | US              | 3,185                          | 6.9                  | 8.3                  | (1.4)         |
| Meta Platforms         | US              | 1,255                          | 4.8                  | 3.2                  | 1.6           |
| Taiwan Semiconductor   | Taiwan          | 902                            | 3.8                  | 2.5                  | 1.3           |
| Advanced Micro Devices | US              | 261                            | 3.2                  | 3.9                  | (0.7)         |
| Broadcom               | US              | 771                            | 2.7                  | 0.7                  | 2.0           |
| Micron Technology      | US              | 154                            | 2.4                  | 1.1                  | 1.3           |
| ASML Holding           | The Netherlands | 409                            | 2.3                  | 1.7                  | 0.6           |
| Total                  |                 |                                | 53.8                 |                      |               |

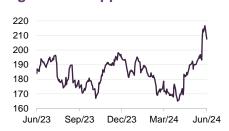
Source: Polar Capital Technology Trust, Marten & Co. Note 1) as at 21 June 2024

We have discussed the manager's views on many of PCT's largest holdings in previous notes (links to which can be found on page 13). Some noteworthy portfolio exposure movements since our last note six months ago include:

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Figure 9: Apple



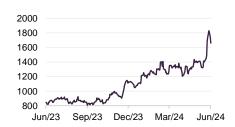
Source: Bloomberg

Figure 10: Alphabet



Source: Bloomberg

Figure 11: Broadcom



Source: Bloomberg

#### **Apple**

Apple is one of PCT's largest underweight positions relative to the benchmark, reflecting the manager's view that Apple has been a laggard in Al. As touched upon earlier, the company is adopting a partnership strategy when it comes to Al – with OpenAl announced this month and others rumoured – that will complement its own (far smaller) models, which will run on Apple devices. In launching Apple Intelligence and a range of Al features controlled from Siri (including interacting with GPT-4o), the manager says that Apple did not announce anything particularly unexpected or differentiated in terms of Al. Despite this, the share price shot up, as shown in Figure 9. The new Al features will only be available for the latest iPhones (iPhone 15 Pro and beyond), which make up around 5% of iPhone's in operation, and could prompt a multi-year refresh cycle of Apple devices (and upward revisions to numbers) as consumer demand for the latest (and constantly improving) Al features grows.

#### **Alphabet**

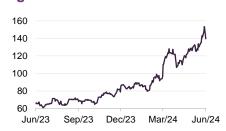
PCT's holding in Alphabet has increased 100bps to 7.2% since our last note, due to a marked share price uplift. Its first-quarter earnings update included a 14.4% growth in core search and YouTube growth accelerating to 21% year-on-year – both above consensus estimates. The company said that it had made significant progress in incorporating generative AI into its suite and announced a decrease in query costs for its Search Generative Experience offering, now down 80% since introduction. Although Google has lost just 20bps share in search in past 12 months, the manager says that it faces threat from AI rivals – especially OpenAI, which poses a credible threat as a direct replacement. The manager also believes that Google's position as a 'gateway to the internet' will become much harder to sustain in an AI world. The knock-on effect could be a reduction in price per query.

#### **Broadcom**

Having not featured in PCT's portfolio for a number of years, the manager bought back into Broadcom at the back end of 2023 due to its position as a leading supplier of Al-linked chips, and has participated in its share price gain, as shown in Figure 11. In a recent earnings update, the company raised its forecast for annual revenue from Al chips to \$11bn from \$10bn and raised its core profit projections. Broadcom makes next-generation, custom Al chips for two hyperscaler clients, and earlier this year added a third custom Al chip customer. The company's shares have risen 95.7% in the past 12 months and it is attempting to make its stock more affordable through a 10-for-1 split, which the manager says could have the effect of further increasing demand for its shares. PCT's manager adds that Broadcom had previously struggled to fit its investment process, due mainly to its M&A track record, but that all changed due to the inflection in demand for its Al chips.



#### Figure 12: Micron



Source: Bloomberg

#### **Micron Technology**

Another new entrant to PCT's top 10 holdings, and one of its largest overweight positions relative to the benchmark, is memory supplier Micron Technology. Recent earnings results and guidance were well ahead of expectations, driven by both AI and non-AI products. The manager expects improving demand for memory, combined with supply constraints, to drive prices higher in 2024 and 2025, which could lead to greater revenue and profitability going forward.

## **Performance**

Figure 13: PCT NAV total return relative to benchmark over five years ending 31 May 2024



Source: Morningstar, Marten & Co

PCT's underperformance of its Dow Jones Global Technology benchmark since early 2021 has largely been due to the effect of its two largest underweight exposures – Apple and Microsoft – performing strongly. This underperformance has seen its three- and five-year NAV returns fall significantly below the benchmark, as shown in Figure 14. However, over one year to the end of May 2024, PCT's NAV returns were more in line with the benchmark – 1.5 percentage points lower.

Visit QuotedData.com for upto-date information on PCT and its peer group The considerable outperformance by large-cap versus mid- and small-cap technology companies continues to play out, as we have discussed in previous notes. PCT's manager expects that the spread should narrow when interest rates start to fall, which the manager says could benefit PCT over the benchmark due to PCT's greater portfolio weighting to mid- and small-cap stocks that it has categorised as AI enablers/beneficiaries.



Figure 14: Cumulative total return performance to 31 May 2024

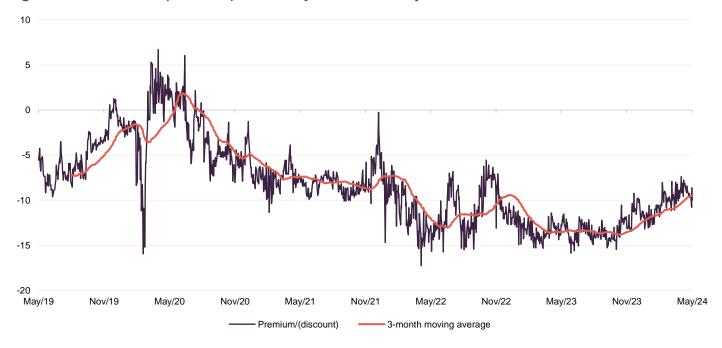
|                             | 1 month<br>(%) | 3 months<br>(%) | 6 months<br>(%) | 1 year<br>(%) | 3 years<br>(%) | 5 years<br>(%) |
|-----------------------------|----------------|-----------------|-----------------|---------------|----------------|----------------|
| PCT share price             | 2.4            | 3.5             | 24.8            | 35.3          | 35.3           | 132.1          |
| PCT NAV                     | 5.3            | 1.4             | 20.6            | 31.3          | 39.0           | 143.6          |
| Dow Jones Global Technology | 6.0            | 5.0             | 20.6            | 32.8          | 55.5           | 178.2          |
| MSCI ACWI                   | 2.3            | 3.1             | 13.5            | 20.3          | 29.7           | 72.0           |
| MSCIUK                      | 1.9            | 9.5             | 13.1            | 15.8          | 35.6           | 39.7           |

Source: Morningstar, Marten & Co

### Premium/discount

Over the 12 months to 31 May 2024, PCT traded between a discount of 7.4% and 15.9%. The average discount over this period was 12.0%. At 21 June 2024, PCT's shares were trading at a discount of 6.7%.

Figure 15: Premium/(discount) over five years to end May 2024



Source: Morningstar, Marten & Co



## **Fund profile**

More information can be found at the trust's website:

www.polarcapitaltechnology trust.co.uk

Source: Marten & Co

PCT aims to maximise long-term capital growth through investing in a diversified portfolio of technology companies around the world, diversified across both regions and sectors. PCT launched in December 1996 as Henderson Technology Trust and, following a change of manager, became Polar Capital Technology Trust in 2001.

#### **Management arrangements**

PCT's AIFM is Polar Capital LLP and the lead manager assigned to the trust is Ben Rogoff, a partner in Polar Capital LLP. He is supported by a team of 10 technology specialists, including another partner, Nick Evans, and deputy fund manager Alastair Unwin. Polar believes that this is one of the best-resourced teams dedicated to this sector within Europe. In addition to PCT, the team also manages two openended funds, Polar Capital Global Technology Fund and the Artificial Intelligence Fund. Collectively, these funds had AUM of \$12.3bn at 31 May 2024.

Ben joined the team from Aberdeen in 2003, having started his career in the years running up to the technology boom. He believes that the events surrounding the collapse of the tech bubble have influenced the way in which he manages money. Ben says that one important lesson is that there is limited permanence in the technology sector; it is forever engaged in a process of creative disruption. He feels that change in the sector is a non-linear process. Once-great companies can disappear, and minnows can become giants.

Nick Evans joined the team from Framlington in 2007. He complements Ben in having a more bottom-up approach to selecting stocks, whereas Ben has a bias to a top-down stance.

## **Previous publications**

Readers interested in further information about PCT may wish to read our earlier notes. You can read them by clicking on the links below or by visiting our website.

Figure 17: QuotedData's previously published notes on PCT

| Title                  | Note type       | Publication date |
|------------------------|-----------------|------------------|
| Confidence building    | Initiation      | 12 May 2020      |
| More to go for         | Update          | 15 December 2020 |
| Exciting times         | Annual overview | 7 July 2021      |
| Eyes on the prize      | Update          | 10 May 2022      |
| Jockeying for position | Annual overview | 8 December 2022  |
| Me, myself and AI      | Update          | 14 June 2023     |
| The Al's have it       | Annual overview | 9 January 2024   |





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